





Alibaba Pictures Group Limited 阿里巴巴影業集團有限公司

Stock Code:1060



CORPORATE INFORMATION

BOARD OF DIRECTORS Executive Directors

Mr. Yu Yongfu (Chairman) Mr. Fan Luyuan (Chief Executive Officer) Ms. Zhang Wei (President)

Non-Executive Directors

Mr. Shao Xiaofeng Mr. Li Lian Jie

Independent Non-Executive Directors

Ms. Song Lixin Mr. Tong Xiaomeng Mr. Johnny Chen

EXECUTIVE COMMITTEE

Mr. Fan Luyuan *(Committee Chairman)* Ms. Zhang Wei

REMUNERATION COMMITTEE

Mr. Tong Xiaomeng *(Committee Chairman)* Mr. Yu Yongfu Ms. Song Lixin

AUDIT COMMITTEE

Mr. Johnny Chen *(Committee Chairman)* Ms. Song Lixin Mr. Tong Xiaomeng

NOMINATION COMMITTEE

Mr. Yu Yongfu *(Committee Chairman)* Mr. Tong Xiaomeng Mr. Johnny Chen

COMPANY SECRETARY

Mr. Ng Lok Ming, William

AUDITOR

PricewaterhouseCoopers

WEBSITE

www.irasia.com/listco/hk/alibabapictures

PRINCIPAL BANKERS

China CITIC Bank International Limited China Merchants Bank Co., Ltd. Bank of Communications Co., Ltd. The Hongkong and Shanghai Banking Corporation Limited Hang Seng Bank Limited

REGISTERED OFFICE

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HONG KONG BRANCH SHARE REGISTRAR AND TRANSFER OFFICE

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SINGAPORE SHARE TRANSFER AGENT

Boardroom Corporate & Advisory Services Pte. Ltd. 50 Raffles Place, #32-01 Singapore Land Tower Singapore 048623

STOCK CODE

Stock Code on The Stock Exchange of Hong Kong Limited: 1060Stock Code on the Singapore Exchange Securities Trading Limited: S91





INTERIM CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS

		Unaudited For the six months ended June 3		
	Note	2017 <i>RMB'000</i>	2016 <i>RMB'000</i>	
Revenue	6	1,061,994	257,257	
Cost of sales and services	0	(207,756)	(179,952)	
Gross profit		854,238	77,305	
Selling and marketing expenses		(1,186,786)	(523,708)	
Administrative expenses		(287,938)	(278,310)	
Other income		32,195	17,828	
Other gains, net	7	62,731	32,116	
		(525,560)	(674,769)	
Operating loss	0			
Finance income	8	39,773	240,522	
Finance expenses	8	(109,533)	(6,094)	
Finance (expenses)/income, net Share of profit/(loss) of investments accounted		(69,760)	234,428	
for using the equity method	11	48,637	(122)	
Loss before income tax		(546,683)	(440,463)	
Income tax expense	9	(15,027)	(25,244)	
Loss for the period		(561,710)	(465,707)	
Attributable to:				
Owners of the Company		(485,000)	(465,869)	
Non-controlling interests		(76,710)	162	
Loss per share attributable to owners of the Company for the period (expressed in RMB cents per share)	10			
– Basic		(1.92)	(1.85)	
– Diluted		(1.92)	(1.85)	
			· · · /	

The notes on pages 9 to 38 form an integral part of this interim condensed consolidated financial information.



INTERIM CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited For the six months ended June 30,			
	2017	2016		
	RMB'000	RMB'000		
Loss for the period	(561,710)	(465,707)		
Other comprehensive (loss)/income:				
Item that may be reclassified to profit or loss				
Currency translation differences	(28,066)	4,695		
Fair value gains on available-for-sale financial assets,				
net of tax	2,292	3,802		
Other comprehensive (loss)/income for the period,				
net of tax	(25,774)	8,497		
Total comprehensive loss for the period	(587,484)	(457,210)		
Attributable to:				
Owners of the Company	(510,532)	(457,372)		
Non-controlling interests	(76,952)	162		
Total comprehensive loss for the period	(587,484)	(457,210)		

The notes on pages 9 to 38 form an integral part of this interim condensed consolidated financial information.



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INTERIM CONDENSED CONSOLIDATED BALANCE SHEET

	Note	Unaudited June 30, 2017 <i>RMB'000</i>	Audited December 31, 2016 <i>RMB'000</i>
Assets			
Non-current assets			
Property, plant and equipment	12	169,100	99,265
Goodwill	12	3,596,058	3,532,107
Intangible assets	12	169,419	176,901
Deferred income tax assets		1,012	1,012
Investments accounted for using the equity method	11	2,368,286	2,280,839
Available-for-sale financial assets		52,000	20,000
Financial assets at fair value through profit or loss	14	1,067,337	1,025,170
Trade and other receivables, and prepayments	13	92,339	93,391
		7,515,551	7,228,685
Current assets			
Inventories		1,473	890
Film and TV copyrights		928,812	809,004
Trade and other receivables, and prepayments	13	1,284,345	1,322,353
Available-for-sale financial assets		2,012,663	1,954,107
Cash and cash equivalents		5,394,544	6,220,966
Restricted cash	17	2,029,287	2,027,057
		11,651,124	12,334,377
Total assets		19,166,675	19,563,062
Equity and liabilities Equity attributable to owners of the Company			
Share capital	15	5,081,884	5,081,884
Reserves		11,369,900	11,836,139
		16,451,784	16,918,023
Non-controlling interests		201,516	213,909
Total equity		16,653,300	17,131,932





INTERIM CONDENSED CONSOLIDATED BALANCE SHEET (Continued)

		Unaudited June 30, 2017	Audited December 31, 2016
	Note	RMB'000	RMB'000
Liabilities Non-current liabilities			
Deferred income tax liabilities		45,749	42,922
Finance lease liabilities		11,485	
		57,234	42,922
Current liabilities			
Trade and other payables, and accrued charges	18	472,691	405,542
Current income tax liabilities		3,450	2,666
Borrowings	17	1,980,000	1,980,000
		2,456,141	2,388,208
Total liabilities		2,513,375	2,431,130
Total equity and liabilities		19,166,675	19,563,062

The notes on pages 9 to 38 form an integral part of this interim condensed consolidated financial information.



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INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

						Unaudited						
					Attributabl	e to owners of t	he Company					
	Note	Issued share capital <i>RMB'000</i>	Share premium <i>RMB'000</i>	Other reserve RMB'000	Shareholder's contribution reserve <i>RMB'000</i>	Translation reserve RMB'000	Investment revaluation reserve RMB'000	Share option reserve <i>RMB'</i> 000	Accumulated Iosses RMB'000	Total RMB'000	Non- controlling interests <i>RMB'000</i>	Total RMB'000
	NOIC	NMD 000		NMD 000		NMD 000	NIND 000	nind 000	11110 000	NMD 000	NMD 000	
At January 1, 2017		5,081,884	12,063,133	168,183	48,527	11,349	9,547	251,434	(716,034)	16,918,023	213,909	17,131,932
Loss for the period Other comprehensive income for the period: Fair value gains on		-	-	-	-	-	-	-	(485,000)	(485,000)	(76,710)	(561,710)
available-for-sale financial assets,												
net of tax		-	-	-	-	-	2,534	-	-	2,534	(242)	2,292
Currency translation differences				_		(28,066)				(28,066)		(28,066)
Total comprehensive (loss)/income for the												
period Value of employee services provided under		-	-	-	-	(28,066)	2,534	-	(485,000)	(510,532)	(76,952)	(587,484)
share option scheme Value of employee services provided in relation to share-based payment transactions	16	-	-	-	-	-	-	37,188	-	37,188	-	37,188
with Alibaba Group Holding Limited												
(" <u>AGHL</u> ") Non-controlling interests arising on business	16	-	-	-	-	-	-	7,105	-	7,105	-	7,105
combinations Disposal of non-wholly	20	-	-	-	-	-	-	-	-	-	65,631	65,631
owned subsidiaries	-										(1,072)	(1,072)
At June 30, 2017		5,081,884	12,063,133	168,183	48,527	(16,717)	12,081	295,727	(1,201,034)	16,451,784	201,516	16,653,300



INTERIM CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (Continued)

	Unaudited										
	Attributable to owners of the Company										
	Issued			Shareholder's		Investment		(Accumulated			
	share	Share	Other	contribution	Translation	revaluation	Share option	losses)/retained		Non-controlling	
	capital	premium	reserve	reserve	reserve	reserve	reserve	earnings	Total	interests	Total
	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000	RMB'000
At January 1, 2016	5,081,884	12,063,133	(1,346,285)	48,527	14,751	9,605	81,654	242,542	16,195,811	(2,231)	16,193,580
(Loss)/profit for the period Other comprehensive income for the period:	-	-	-	-	-	-	-	(465,869)	(465,869)	162	(465,707)
Fair value gains on available-for-sale financial assets, net of tax Currency translation differences	-	-		-	4,695	3,802	-		3,802 4,695		3,802
Total comprehensive (loss)/income for the period Value of services provided under	-	-	-	-	4,695	3,802	-	(465,869)	(457,372)	162	(457,210)
share option scheme Value of services provided in relation to share-based payment	-	-	-	-	-	-	65,461	-	65,461	-	65,461
transactions with AGHL							16,082		16,082		16,082
At June 30, 2016	5,081,884	12,063,133	(1,346,285)	48,527	19,446	13,407	163,197	(223,327)	15,819,982	(2,069)	15,817,913

The notes on pages 9 to 38 form an integral part of this interim condensed consolidated financial information.





INTERIM CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited For the six months ended June 30, 2017 2016		
	RMB'000	RMB'000	
Cash flows from operating activities			
Cash used in operating activities	(777,455)	(1,162,710)	
Income tax paid	(7,946)	(33,710)	
Net cash used in operating activities	(785,401)	(1,196,420)	
Cash flows from investing activities			
Amount received in relation to the restructuring of an associate	209,053	_	
Interest received	39,444	44,863	
Investment income received	28,449	12,892	
Interest received on convertible bonds	19,500	_	
Change in available-for-sale financial assets, net	(87,500)	62,300	
Purchase of property, plant and equipment	(81,219)	(30,209)	
Acquisition of subsidiaries, net of cash acquired	(29,894)	_	
Purchase of intangible assets	(32)	(335)	
Investment in convertible bonds	-	(1,000,000)	
Prepayment for investment	-	(1,133,972)	
Investment in an associate	-	(10,000)	
Change in bank deposits with the maturity over three months, net	-	1,796,103	
Proceeds from collection of loan receivable	-	15,000	
Proceeds from disposal of art works		8,000	
Net cash generated from/(used in) investing activities	97,801	(235,358)	
Cash flows from financing activities			
Interest paid	(10,594)	(6,094)	
Increase in restricted cash in relation to financing activities	(2,741)	(2,749)	
Proceeds from capital injection into a subsidiary		633,500	
Net cash (used in)/generated from financing activities	(13,335)	624,657	
Net decrease in cash and cash equivalents	(700,935)	(807,121)	
Cash and cash equivalents at the beginning of the period	6,220,966	3,677,988	
Exchange (loss)/gains on cash and cash equivalents	(125,487)	48,378	
Cash and cash equivalents at the end of the period	5,394,544	2,919,245	

The notes on pages 9 to 38 form an integral part of this interim condensed consolidated financial information.



NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

1 GENERAL INFORMATION

Alibaba Pictures Group Limited (the "<u>Company</u>") and its subsidiaries (together, the "<u>Group</u>") are principally engaged in the operation of an internet-powered integrated platform which spans entertainment content promotion and distribution, serving consumers, studios, and cinema operators. It also invests in content production and develops innovative solutions for commercializing entertainment content.

The Company is a limited liability company incorporated in Bermuda. The address of its registered office is Clarendon House, 2 Church Street, Hamilton HM 11, Bermuda.

The Company has its primary listing on The Stock Exchange of Hong Kong Limited (the "<u>HK Stock</u> <u>Exchange</u>") and secondary listing on the Singapore Exchange Securities Trading Limited. As at June 30, 2017, the Company is 49.49% owned by Ali CV Investment Holding Limited ("<u>Ali CV</u>"). Ali CV is a wholly-owned subsidiary of Alibaba Investment Limited ("<u>AlL</u>") which is in turn wholly-owned by AGHL.

This condensed consolidated interim financial information is presented in Renminbi ("<u>RMB</u>"), unless otherwise stated.

This condensed consolidated interim financial information has not been audited.

2 BASIS OF PREPARATION

This condensed consolidated interim financial information for the six months ended June 30, 2017 has been prepared in accordance with Hong Kong Accounting Standard 34, "Interim financial reporting". The condensed consolidated interim financial information should be read in conjunction with the annual financial statements for the year ended December 31, 2016, which have been prepared in accordance with Hong Kong Financial Reporting Standards ("<u>HKFRSs</u>") issued by Hong Kong Institute of Certified Public Accountants ("HKICPA").



3 ACCOUNTING POLICIES

The accounting policies applied are consistent with those of the annual financial statements for the year ended December 31, 2016, as described in those annual financial statements, except for the estimation of income tax using the tax rate that would be applicable to expected total annual earnings and the adoption of amendments to HKFRSs effective for the financial year ending December 31, 2017.

(a) Amendments to HKFRSs effective for the financial year ending December 31, 2017 do not have a material impact on the Group.

(b) Impact of standards issued but not yet applied by the Group

(i) HKFRS 9 'Financial instruments'

HKFRS 9 'Financial Instruments' addresses the classification, measurement and derecognition of financial assets and financial liabilities, introduces new rules for hedge accounting and a new impairment model for financial assets. The Group has decided not to adopt HKFRS 9 until it becomes mandatory on January 1, 2018.

The Group does not expect the new guidance to have a significant impact on the classification and measurement of its financial assets for the following reasons:

- The debt instruments that are currently classified as available-for-sale ("<u>AFS</u>") financial assets appear to satisfy the conditions for classification as fair value through other comprehensive income ("<u>FVOCI</u>") and hence there will be no change to the accounting for these assets.
- A FVOCI election is available for the equity instruments which are currently classified as AFS.
- Equity investments currently measured at fair value through profit or loss will likely continue to be measured on the same basis under HKFRS 9.





3 ACCOUNTING POLICIES (Continued)

(b) Impact of standards issued but not yet applied by the Group (Continued)

(i) HKFRS 9 'Financial instruments' (Continued)

There will be no impact on the Group's accounting for financial liabilities, as the new requirements only affect the accounting for financial liabilities that are designated at fair value through profit or loss and the Group does not have any such liabilities.

The derecognition rules have been transferred from HKAS 39 'Financial Instruments: Recognition and Measurement' and have not been changed.

The new hedge accounting rules have no impact on the Group as the Group does not have any hedging relationships.

The new impairment model requires the recognition of impairment provisions based on expected credit losses ("<u>ECL</u>") rather than only incurred credit losses as is the case under HKAS 39. It applies to financial assets classified at amortised cost, debt instruments measured at FVOCI, contract assets under HKFRS 15 'Revenue from Contracts with Customers', lease receivables, loan commitments and certain financial guarantee contracts. While the Group is in the process of undertaking a detailed assessment of how its impairment provisions would be affected by the new model, it may result in an earlier recognition of credit losses.

The new standard also introduces expanded disclosure requirements and changes in presentation. These are expected to change the nature and extent of the Group's disclosures about its financial instruments particularly in the year of the adoption of the new standard.

(ii) HKFRS 15 'Revenue from contracts with customers'

The HKICPA has issued a new standard for the recognition of revenue. This will replace HKAS 18 which covers revenue arising from the sale of goods and the rendering of services and HKAS 11 which covers construction contracts. The new standard is based on the principle that revenue is recognized when control of a good or service transfers to a customer. The standard permits either a full retrospective or a modified retrospective approach for the adoption. The new standard is effective for first interim period within annual reporting period beginning on or after January 1, 2018. The Group will adopt the new standard from January 1, 2018.



3 ACCOUNTING POLICIES (Continued)

(b) Impact of standards issued but not yet applied by the Group (Continued)

(ii) HKFRS 15 'Revenue from contracts with customers' (Continued)

Management has identified the following areas that are likely to be affected:

- bundle sales the application of HKFRS 15 may result in the identification of separate performance obligations which could affect the timing of the recognition of revenue;
- accounting for the customer loyalty programme HKFRS 15 requires that the total consideration received must be allocated to the points and goods based on relative stand-alone selling prices rather than based on the residual value method; this could result in higher amounts being allocated to the loyalty points and delay the recognition of a portion of the revenue;
- accounting for costs incurred in fulfilling a contract and revenue through online promotion activities and transactions certain costs which are currently expensed may need to be recognised as an asset or reclassified within the statement of profit or loss, while certain of the revenue may be accounted for differently under HKFRS 15; and
- rights of return HKFRS 15 requires separate presentation on the balance sheet of the right to recover the goods from the customer and the refund obligation.

At this stage, the Group is not able to estimate the impact of the new standards on the Group's financial statements. The Group will make more detailed assessments of the impact in the second half of 2017.

(iii) HKFRS 16 'Leases'

HKFRS 16 was issued in January 2016. It will result in almost all leases being recognized on the balance sheet, as the distinction between operating and finance leases is removed. Under the new standard, an asset (the right to use the leased item) and a financial liability to pay rentals are recognized. The only exceptions are short-term and low-value leases.

The accounting for lessors will not significantly change.

The standard will affect primarily the accounting for the Group's operating leases. As at the reporting date, the Group has certain non-cancellable operating lease commitments. However, the Group has not yet determined to what extent these commitments will result in the recognition of an asset and a liability for future payments and how this will affect the Group's profit and classification of cash flows.



3 ACCOUNTING POLICIES (Continued)

(b) Impact of standards issued but not yet applied by the Group (Continued)

(iii) HKFRS 16 'Leases' (Continued)

Some of the commitments may be covered by the exception for short-term and low value leases and some commitments may relate to arrangements that will not qualify as leases under HKFRS 16.

The new standard is mandatory for first interim period within annual reporting period beginning on or after January 1, 2019. At this stage, the Group does not intend to adopt the standard before its effective date.

There are no other HKFRSs or HK (IFRIC) interpretations that are not yet effective that would be expected to have a material impact on the Group.

4 ESTIMATES

The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this condensed consolidated interim financial information, the significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements for the year ended December 31, 2016.

5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS

5.1 Financial risk factors

The Group's activities expose it to a variety of financial risks: market risk (including foreign exchange risk and cash flow and fair value interest rate risk), credit risk and liquidity risk.

The condensed consolidated interim financial information does not include all financial risk management information and disclosures required in the annual financial statements, and should be read in conjunction with the Group's annual financial statements as at December 31, 2016.

There have been no changes in the risk management policies since December 31, 2016.



5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

5.2 Fair value estimation

The table below analyses financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Quoted prices (unadjusted) in active markets for identical assets or liabilities (level 1).
- Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices) (level 2).
- Inputs for the asset or liability that are not based on observable market data (that is, unobservable inputs) (level 3).

The following table presents the Group's financial assets that are measured at fair value at June 30, 2017.

	Unaudited					
	Level 1 RMB'000	Level 2 <i>RMB'000</i>	Level 3 <i>RMB'000</i>	Total <i>RMB'000</i>		
Assets Available-for-sale financial assets						
Investments in wealth management products	-	-	2,012,663	2,012,663		
Investment in unlisted fund Financial assets at fair value through profit or loss	-	-	32,000	32,000		
Convertible bonds			1,067,337	1,067,337		
Total assets			3,112,000	3,112,000		

The following table presents the Group's financial assets and liabilities that are measured at fair value at December 31, 2016.

	Audited				
	Level 1 <i>RMB'000</i>	Level 2 <i>RMB'000</i>	Level 3 <i>RMB'000</i>	Total <i>RMB'000</i>	
Assets Available-for-sale financial assets Investments in wealth management products Financial assets at fair value through profit or loss	-	_	1,954,107	1,954,107	
Convertible bonds			1,025,170	1,025,170	
Total assets			2,979,277	2,979,277	



5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

5.2 Fair value estimation (Continued)

For the available-for-sale financial assets, the fair values are based on cash flow discounted using the expected return based on management estimates.

For the financial assets at fair value through profit or loss, the fair value is determined using the binomial model with key assumptions including volatility rate, risk-free rate and bond yield.

5.3 Fair value measurements using significant unobservable inputs

The following table presents the changes in level 3 instruments for the six months ended June 30, 2017 and 2016.

	Unaudited				
	For the six months e	For the six months ended June 30,			
	2017				
	RMB'000	RMB'000			
Available-for-sale financial assets					
Opening balance at January 1	1,954,107	1,102,006			
Change in investment amount, net	87,500	(82,300)			
Change in fair value	3,056	5,069			
Closing balance at June 30	2,044,663	1,024,775			

	Unaudited			
	For the six months ended June 30,			
	2017	2016		
	RMB'000	RMB'000		
Financial assets at fair value through profit or loss				
Opening balance at January 1	1,025,170	_		
Addition	-	1,000,000		
Interest received	(19,500)	_		
Change in fair value	61,667			
Closing balance at June 30	1,067,337	1,000,000		



5 FINANCIAL RISK MANAGEMENT AND FINANCIAL INSTRUMENTS (Continued)

5.3 Fair value measurements using significant unobservable inputs (Continued)

	Unaudite	Unaudited For the six months ended June 30,			
	For the six months er				
	2017	2016			
	RMB'000	RMB'000			
Financial liabilities at fair value through					
profit or loss					
Opening balance at January 1	-	33,000			
Derecognition upon expiry		(33,000)			
Closing balance at June 30		_			

6 **REVENUES AND SEGMENT INFORMATION**

The chief operating decision-maker has been identified as the Board of Directors. Management has determined the operating segments based on the information reviewed by the Board of Directors for the purposes of allocating resources and assessing performance.

The Board of Directors considers the business from perspective of types of goods or services delivered or provided. During the year ended December 31, 2016, the Group has redefined its operating and reportable segments and the comparative figures for the six months ended June 30, 2016 have been restated to conform to the current year presentation. During this interim period, the Group's operating and reportable segments are as follows:

- Internet-based promotion and distribution: the operation of an integrated O2O platform for the promotion and distribution of entertainment content, and the provision of online movie ticketing service to consumers and ticket issuance system to cinemas.
- Content production: the investment and production of entertainment content such as film and drama series both domestically and internationally.
- Integrated development: centered around copyrights, the development of professional services ranging from financing, business placement, promotion and distribution to merchandising.





6 **REVENUES AND SEGMENT INFORMATION** (Continued)

	Unaudited		
	For the six months ended June 30,		
	2017	2016	
	RMB'000	<i>RMB'000</i>	
Internet-based promotion and distribution	913,914	211,950	
Content production	111,040	43,346	
Integrated development	37,040	1,961	
Total revenues	1,061,994	257,257	

Segment revenue and results

	Unaudited			
		the six months e	nded June 30, 2017	
	Internet-based promotion and distribution <i>RMB'000</i>	Content production <i>RMB'000</i>	Integrated development <i>RMB'000</i>	Total <i>RMB'000</i>
Segment revenue	913,914	111,040	37,040	1,061,994
Segment results	(363,780)	31,480	21,380	(310,920)
Unallocated selling and marketing expenses Administrative expenses Other income Other gains, net Finance income Finance expenses Share of profit of investments accounted for using the equity method			-	(21,628) (287,938) 32,195 62,731 39,773 (109,533) 48,637
Loss before income tax				(546,683)



6 **REVENUES AND SEGMENT INFORMATION** (Continued)

Segment revenue and results (Continued)

	Unaudited For the six months ended June 30, 2016			
	Internet-based promotion and distribution <i>RMB'000</i>	Content production <i>RMB'000</i>	Integrated development <i>RMB'000</i>	Total <i>RMB'000</i>
Segment revenue	211,950	43,346	1,961	257,257
Segment results	(373,579)	(45,047)	(13,444)	(432,070)
Unallocated selling and marketing expenses Administrative expenses Other income Other gains, net Finance income Finance expenses Share of loss of investments accounted for using the equity method			_	(14,333) (278,310) 17,828 32,116 240,522 (6,094) (122)
Loss before income tax			_	(440,463)

All of the segment revenue reported above is from external customers and there were no intersegment sales for both periods.

Segment results represent the gross profit generated or gross loss incurred by each segment after allocation of certain selling and marketing expenses. This is the measure reported to the Board of Directors of the Company for the purpose of resource allocation and performance assessments.

Segment assets and liabilities are not regularly reported to the Board of Directors of the Company and therefore information of separate segment assets and liabilities is not presented.



7 OTHER GAINS, NET

	Unaudited For the six months ended June 30,	
	2017	2016
	RMB'000	RMB'000
Change in fair value of financial assets at fair value through profit or loss (<i>Note 14</i>) Gain on deregistration of subsidiaries Gain on derecognition of repurchase option upon expiry (<i>Note</i>)	61,667 827 –	- - 33,000
Others	237	(884)
Total	62,731	32,116

Note:

The amount recognized during the six months ended June 30, 2016 represented the gain on derecognition of the repurchase option in relation to the acquisition of Guangdong Yueke Software Engineering Company Limited which was expired on March 10, 2016.

8 FINANCE INCOME AND EXPENSES

	Unaudited		
	For the six months ended June 30,		
	2017	2016	
	RMB'000	<i>RMB'000</i>	
Finance income			
 Interest income on bank deposits 	39,773	77,420	
– Exchange gain, net		163,102	
	39,773	240,522	
Finance expenses			
– Exchange loss, net	(103,394)	_	
– Interest expenses on bank borrowings	(6,139)	(6,094)	
	(109,533)	(6,094)	
Finance (expenses)/income, net	(69,760)	234,428	



9 INCOME TAX EXPENSE

	Unaudited		
	For the six months ended June 30,		
	2017	2016	
	RMB'000	RMB'000	
Current income tax	15,208	9,735	
Deferred income tax	(181)	15,509	
	15,027	25,244	

No provision for Hong Kong profits tax has been made as the group companies operating in Hong Kong did not have any assessable profit for both periods.

10 LOSS PER SHARE

	Unaudited		
	For the six months ended June 30,		
	2017	2016	
	RMB cents	RMB cents	
Basic/diluted loss per share	1.92	1.85	

(a) Basic

Basic loss per share is calculated by dividing the loss attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	Unaudited For the six months ended June 30,		
	2017 2		
	RMB'000	RMB'000	
Loss attributable to owners of the Company	485,000	465,869	
Weighted average number of ordinary shares in issue <i>(thousands)</i>	25,234,561	25,234,561	





10 LOSS PER SHARE (Continued)

(b) Diluted

Diluted earnings or loss per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has one category of dilutive potential ordinary shares during the six months ended June 30, 2017 and 2016, which is share options. The number of shares that would have been issued assuming the exercise of the share options less the number of shares that could have been issued at fair value (determined as the closing market price per share for the period) for the same total proceeds is the number of shares issued for no consideration. The resulting number of shares issued for no consideration is included in the weighted average number of ordinary shares as the denominator for calculating diluted earnings or loss per share.

The computation of diluted loss per share for the six months ended June 30, 2017 and 2016 did not assume the issuance of any dilutive potential ordinary share since they are antidilutive, which would decrease the loss per share.

11 INVESTMENTS ACCOUNTED FOR USING THE EQUITY METHOD

Investment in associates

	Unaudited For the six months ended June 30,		
	2017		
	RMB'000	<i>RMB'000</i>	
At January 1,	2,280,839	19,081	
Additions	38,166	10,000	
Share of loss of investments	(30,331)	(122)	
Gain on dilution of interest in an associate (Note)	78,968	_	
Currency translation differences	644	421	
At June 30,	2,368,286	29,380	

Note:

The amount represented the dilution gain on the Group's investment in Bona Film Group Limited ("Bona Film"). As at December 31, 2016, the Group's interests in Bona Film was 8.24%. During the six months ended June 30, 2017, Bona Film issued new shares to certain investors. Consequently, the Group's interests in Bona Film was diluted from 8.24% to 7.72%. The difference between (1) the decrease in the carrying value of the Group's interest in Bona Film resulting from the decrease in shareholding; and (2) the Group's share of the proceeds received for the new shares issued, resulted in a dilution gain of RMB78,968,000 and was recognized in the interim condensed consolidated statement of profit or loss for the six months ended June 30, 2017.



12 PROPERTY, PLANT AND EQUIPMENT, GOODWILL AND INTANGIBLE ASSETS

		Unaudited	
	Property, plant and		Intangible
	equipment	Goodwill	assets
	RMB'000	RMB'000	RMB'000
For the six months ended June 30, 2017			
Opening net book amount as at January 1, 2017	99,265	3,532,107	176,901
Additions	76,614	_	32
Acquisition of subsidiaries (Note 20)	23,793	63,951	-
Disposals	(505)	_	-
Depreciation and amortization	(30,067)		(7,514)
Closing net book amount as at June 30, 2017	169,100	3,596,058	169,419
For the six months ended June 30, 2016			
Opening net book amount as at January 1, 2016	57,136	3,490,574	191,331
Additions	35,394	_	335
Disposals	(28)	_	_
Depreciation and amortization	(11,382)		(7,421)
Closing net book amount as at June 30, 2016	81,120	3,490,574	184,245



13 TRADE AND OTHER RECEIVABLES, AND PREPAYMENTS

	Unaudited June 30, 2017 <i>RMB'000</i>	Audited December 31, 2016 <i>RMB'000</i>
Trade receivables (Note a)		
– Related parties (Note 21)	123,644	100,801
– Third parties	340,916	211,368
Less: allowance for impairment of trade receivables	(25,528)	(31,028)
Trade receivables – net	439,032	281,141
Prepaid film deposits	90,000	90,000
Prepayment to related parties (Note 21)	68,617	97,952
Prepayment for investment in film and TV copyrights	13,597	32,421
Prepayment for investment	-	45,000
Other prepayments	79,897	23,140
Other receivables arising from:		
 Refund receivable in relation to the restructuring 		
of Bona Film	297,126	506,179
 Receivables in respect of Yulebao's business 	183,930	201,813
– Deductible VAT input	38,192	34,031
– Receivables from related parties (Note 21)	12,971	63,043
 Interest income receivables 	8,392	8,063
 Refundable investment cost 	-	12,000
 Other receivables and deposits 	147,491	55,052
Less: allowance for impairment of other receivables		
and prepayments	(2,561)	(34,091)
Other receivables and prepayments – net	937,652	1,134,603
Total trade and other receivables, and prepayments	1,376,684	1,415,744
Less: non-current portion	(92,339)	(93,391)
Current portion	1,284,345	1,322,353



13 TRADE AND OTHER RECEIVABLES, AND PREPAYMENTS (Continued)

As at June 30, 2017, non-current balances mainly represented prepayments for film deposits. The prepaid film deposits represented the prepayments made by the Group to Mr. Chan Ho Sun, Ms. Chai Zhi Ping and Mr. Wong Kar Wai pursuant to the film cooperation agreements respectively.

The fair values of the current portion of trade and other receivables, and prepayments approximate their carrying value.

Note:

(a) Trade receivables

The normal credit period granted to the trade debtors of the Group generally ranges from 30 days to one year. Before accepting any new debtor, the Group assesses the potential debtor's credit quality and defines credit limits by debtors. Credit limits granted to debtors are reviewed regularly.

The aging analysis of the trade receivables based on recognition date is as follows:

	Unaudited June 30, 2017 <i>RMB'000</i>	Audited December 31, 2016 <i>RMB'000</i>
0 – 90 days 91 – 180 days 181 – 365 days Over 365 days	201,978 54,959 157,714 49,909	192,433 45,498 40,830 33,408
	464,560	312,169

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14 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

Convertible bonds

	Unaudited	
	For the six months ended June 30,	
	2017	2016
	RMB'000	RMB'000
Opening balance at January 1	1,025,170	_
Addition	-	1,000,000
Interest received	(19,500)	_
Change in fair value	61,667	
Closing balance at June 30	1,067,337	1,000,000

The balance represents the convertible bonds issued by Dadi Cinema (HK) Limited ("<u>Dadi</u>"), a subsidiary of Nan Hai Corporation Limited (whose shares are listed on the HK Stock Exchange), which are compound instruments and designated as financial assets at fair value through profit or loss.

The issuance of the convertible bonds was completed on June 15, 2016 (the "<u>Issue Date</u>") with principal amount of RMB1,000,000,000. The convertible bonds bear interest at 1.95% per annum and have a conversion period of three years (the "Conversion Period").

The Group can, at any time during the Conversion Period, convert all the convertible bonds into ordinary shares of Dadi at a conversion price determined in accordance with the terms of the subscription agreement of the convertible bonds.

In terms of redemption, the Group can, at any time after the second anniversary of the Issue Date, require Dadi to redeem all the convertible bonds outstanding at an amount which yields an internal rate of return of 5.50% per annum on the subscription amount paid by the Group (the "<u>Redemption</u> <u>Price</u>"). Upon maturity of the Conversion Period, Dadi will redeem all the convertible bonds outstanding (which have not been redeemed or converted) at the Redemption Price.

The fair value of the convertible bonds was determined by an independent qualified valuer engaged by the Group. For the debt component of the convertible bonds, the fair value was derived as the present value of contractual determined stream of future cash flows discounted at the discount rate of 12.3%.

For the conversion right of the convertible bonds, the fair value was determined using the binomial model, and the inputs adopted in the model as at June 30, 2017 include risk free rate of 1.049%, remaining life of 1.96 years, and volatility of 41%. Risk free rate is based on the yield of Hong Kong government bond with a similar maturity of the convertible bonds, plus country risk differential and converted into continuously compounded. Volatility is calculated with reference to comparable companies' historical share price movement matching the period of the contractual life of the convertible bonds.



15 SHARE CAPITAL

Ordinary shares of HK\$0.25 each, issued and fully paid:

	Unaudited		
	Number of shares	Share capital HK\$'000	Equivalent to <i>RMB'000</i>
At January 1 and June 30, 2017	25,234,561,410	6,308,640	5,081,884
At January 1 and June 30, 2016	25,234,561,410	6,308,640	5,081,884

16 SHARE-BASED PAYMENT

During the six months ended June 30, 2017 and 2016, share-based payment expenses recognized in the condensed consolidated statement of profit or loss included:

	Unaudited	
	For the six months ended June 30,	
	2017	2016
	RMB'000	RMB'000
Share-based payment under the 2012 Share Option Scheme		
(Note a)	37,188	65,461
Share-based payment transactions with AGHL (Note b)	7,105	16,082
	44,293	81,543

(a) The 2012 share option scheme

The 2012 share option scheme (the "2012 Share Option Scheme") was adopted by the Company pursuant to a resolution passed by the Company's shareholders on June 11, 2012 for the primary purpose of providing incentives or rewards to any director, employee and other eligible participants who may make contribution to the Group. The 2012 Share Option Scheme will expire on June 12, 2022.

The maximum aggregate number of shares which may be issued upon the exercise of all outstanding options granted and yet to be exercised under the 2012 Share Option Scheme and any other share option schemes, must not exceed 30% of the total number of shares of the Company in issue from time to time.



16 SHARE-BASED PAYMENT (Continued)

(a) The 2012 share option scheme (Continued)

The fair values of the options granted pursuant to the 2012 Share Option Scheme during the six months ended June 30, 2017 are as below:

Grant date

	Unaudited Fair value
	RMB'000
January 13, 2017	6,860

The weighted average fair value of options granted during the six months ended June 30, 2017 determined using the binomial model was HK\$0.536 per option. The significant inputs into the model were share price of HK\$1.270 at the grant date, exercise price of HK\$1.270, volatility of 40%, zero expected dividend yield, a contractual option life of ten years, and an annual risk-free interest rate of 1.74%.

At the end of each reporting period, the Group revises its estimates of the number of options that are expected to ultimately vest. The impact of the revision of the estimates during the vesting period, if any, is recognized in the interim condensed consolidated statement of profit or loss, with a corresponding adjustment to the share option reserve.

Details of the movements of the share options granted by the Company pursuant to the 2012 Share Option Scheme are as below:

	Unaud	lited	Unaud	ited
	Six months ende	d June 30, 2017	Six months ended	June 30, 2016
	Weighted		Weighted	
	average exercise		average exercise	
	price in HK\$	Number of	price in HK\$	Number of
	per share option	share options	per share option	share options
Opening balance Granted Lapsed	1.902 1.270 1.813	725,265,800 14,400,000 (107,275,000)	2.081 1.853 2.131	415,797,800 256,290,000 (44,136,000)
Closing balance	1.903	632,390,800	1.984	627,951,800

For the six months ended June 30, 2017, value of employee services provided under share option scheme recognized in the interim condensed consolidated statement of profit or loss was RMB37,188,000 (2016 interim: RMB65,461,000).



16 SHARE-BASED PAYMENT (Continued)

(b) Share-based payment transactions with AGHL

On December 31, 2015, the Group completed the acquisition of the online movie ticketing business (the "Online Movie Ticketing Business" or "Tao Piao Piao") and Yulebao from AGHL. Pursuant to the agreement entered into by the Company and AGHL, the Company agreed to pay RMB41,178,000 as the reimbursement of the share-based compensation provided by AGHL to the employees of Tao Piao Piao and Yulebao which were outstanding as at December 31, 2015 and would remain effective subsequent to the acquisition. The reimbursement was treated as share-based payment transactions with AGHL and the related share-based payment expenses were to be recognized in profit or loss over the remaining vesting periods of the share-based compensation in accordance with 'HKFRS 2 – Share-based payment'.

During the six months ended June 30, 2017, share-based payment expenses recognized in relation to above reimbursement amounted to RMB7,105,000 (2016 interim: RMB16,082,000).

(c) Share Award Scheme

On December 30, 2016 ("<u>Adoption Date</u>"), the Company adopted the share award scheme ("<u>Share Award Scheme</u>") as approved by the Board of Directors. The purpose of the Share Award Scheme is to (a) recognize the contributions by certain persons, including employees of the Group, any company in which a group company may have direct or indirect investment in 20% or more of its voting powers and AGHL (including its subsidiaries) to provide incentives thereto to retain them for the continual operation and development of the Group and (b) attract suitable personnel for further development of the Group.

The Group has established a trust ("<u>Share Award Trust</u>") to hold and administer the Company's shares before they are vested and transferred to selected grantees. Upon granting of shares to selected grantees, the awarded shares are either subscribed by the allotment and issuance of new shares of the Company or purchased from the open market by the Share Award Trust (with funds provided by the Company by way of settlement or otherwise contributed by the Company).

Subject to any early termination determined by the Board of Directors, the Share Award Scheme shall be valid and effective for a term commencing on the Adoption Date and ending on the first to happen of the following, namely:

- (a) the 15th anniversary date of the Adoption Date;
- (b) the date when an order for the winding-up of the Company is made or a resolution is passed for the voluntary winding-up of the Company; or
- (c) the date as may be informed by the Company that the Share Award Scheme shall be terminated.

As at June 30, 2017, the remaining life of the Share Award Scheme is approximately 14.5 years.



16 SHARE-BASED PAYMENT (Continued)

(c) Share Award Scheme (Continued)

The Board of Directors shall not make any further award which will result in the aggregate number of shares awarded by the Board of Directors or held by the Share Award Trust under the Share Award Scheme to be in excess of 2% of the issued share capital of the Company from time to time. The maximum number of shares (including both vested and non-vested shares) which may be awarded to a selected grantee under the Share Award Scheme shall not exceed 1% of the issued share capital of the Company from time to time.

The Share Award Trust shall not exercise the voting rights in respect of any shares held by it under the Share Award Scheme. Dividends declared for any shares held by the Share Award Trust shall become part of the trust fund for future purchase of shares.

During the six months ended June 30, 2017, no award has been granted or agreed to be granted under the Share Award Scheme, nor has any award been exercised, cancelled or lapsed. Further details about the awarded shares granted subsequent to June 30, 2017 are given in Note 22(b).

17 BORROWINGS

	Unaudited	Audited
	June 30,	December 31,
	2017	2016
	RMB'000	<i>RMB'000</i>
Current	1,980,000	1,980,000

Note:

Bank borrowings are secured by restricted cash of RMB2,010,180,000 (December 31, 2016: RMB2,007,439,000), repayable at the discretion of the Group and bear interest at 0.3% per annum.

The fair value of current borrowings equals their carrying amount, as the impact of discounting is not significant.



18 TRADE AND OTHER PAYABLES, AND ACCRUED CHARGES

	Unaudited June 30, 2017 <i>RMB'000</i>	Audited December 31, 2016 <i>RMB'000</i>
Trade payables (Note a)		
– Related party (Note 21)	19,754	5,964
– Third parties	55,016	31,172
	74,770	37,136
Other payables and accrued charges		
Payable in respect of Yulebao's business	114,878	41,187
Payroll and welfare payable	45,483	55,616
Payable in relation to distribution of films	37,696	29,489
Amount received on behalf of cinemas	32,985	2,006
Other tax payable	32,326	59,264
Accrued marketing expense	30,898	29,312
Amounts due to related parties (Note 21)	30,459	52,105
Advance from customers	30,273	34,711
Amount received on behalf of cinema ticketing		
system providers	10,210	10,040
Professional fees payable	6,898	9,288
Payable for property, plant and equipment	2,258	6,863
Interest payable	132	4,587
Consideration payable for business combination	-	3,900
Other payables and accrued charges	23,425	30,038
	397,921	368,406
Total trade and other payables, and accrued charges	472,691	405,542

Note:

(a) The aging analysis of the trade payables based on invoice date is as follows:

	Unaudited	Audited
	June 30,	December 31,
	2017	2016
	RMB'000	RMB'000
0 – 90 days	33,492	21,914
91 – 180 days	26,652	286
181 – 365 days	412	404
Over 365 days	14,214	14,532
	74,770	37,136





19 DIVIDENDS

The Board has resolved not to declare any dividend for the six months ended June 30, 2017 (2016 interim: Nil).

20 BUSINESS COMBINATION

(1) Orbgen Technologies Private Limited ("Orbgen")

On January 25, 2017, the Company, through an indirect wholly-owned subsidiary, acquired 75% of the equity interests of Orbgen, a company that principally operates an online movie ticketing platform namely "<u>TicketNew</u>" in India. Upon completion of the above acquisition, Orbgen became an indirect non-wholly-owned subsidiary of the Company.

(a) Consideration

The total cash consideration for the acquisition of Orbgen was US\$16,021,000 (equivalent to approximately RMB109,969,000).

(b) Recognized amounts of identifiable assets acquired and liabilities assumed

The provisional fair value of net assets of Orbgen acquired as at January 25, 2017 are as follows:

	Unaudited Provisional fair value <i>RMB'000</i>
Current assets	
Trade and other receivables, and prepayments (Note)	2,482
Cash and cash equivalents	79,670
Non-current assets	
Property, plant and equipment	985
Current liabilities	
Trade and other payables, and accrued charges	(2,584)
Total identifiable net assets	80,553





(1) **Orbgen** (Continued)

(b) Recognized amounts of identifiable assets acquired and liabilities assumed (Continued)

Note:

Acquired trade and other receivables, and prepayments

The fair value of trade and other receivables, and prepayments is RMB2,482,000, including trade receivables with a fair value of RMB1,080,000. The gross contractual amount for trade receivables is RMB1,080,000, of which none is expected to be uncollectible.

(c) Goodwill arising from the acquisition

The goodwill of RMB49,554,000 arises from the synergy with the Group and work force that did not meet the criteria for recognition as intangible assets. The excess amount of the cash consideration over the fair value of the net identifiable assets of Orbgen is recognized as goodwill.

	Unaudited <i>RMB'000</i>
Total cash consideration	109,969
Less: fair value of net assets acquired by the Group	(80,553)
Add: non-controlling interests in net assets of Orbgen	20,138
Goodwill	49,554

The goodwill arising on the acquisition is attributable to the segment of the internetbased promotion and distribution of the Group.





(1) **Orbgen** (Continued)

(d) Related costs for the acquisition

		Unaudited <i>RMB'000</i>
	Acquisition-related costs (included in administrative expenses in the interim condensed consolidated statement of profit or loss for the six months ended June 30, 2017)	1,776
(e)	Cash outflow for the acquisition	
		Unaudited <i>RMB'000</i>
	Outflow of cash for the acquisition, net of cash acquired – Bank balances and cash acquired	79,670
	– Cash consideration	(109,969)
	Cash outflow for the acquisition	(30,299)

(f) Revenue and profit contribution impact

The acquired business contributed revenue of RMB12,881,000 and net loss of RMB5,034,000 to the Group for the period from January 25, 2017 to June 30, 2017. Had Orbgen been consolidated from January 1, 2017, the interim condensed consolidated statement of profit or loss would show pro-forma revenue of RMB1,063,817,000 and net loss of RMB562,072,000 respectively, which are calculated by aggregating the financial information of Orbgen and the Group.



(2) Nanjing Pairui Cinema Management Company Limited ("Nanjing Pairui")

On January 1, 2017, the Company, through an indirect wholly-owned subsidiary, acquired 55% of the equity interests of Nanjing Pairui, a cinema operator in Nanjing, the People's Republic of China. Upon completion of the acquisition, Nanjing Pairui became an indirect non-wholly-owned subsidiary of the Company.

(a) Consideration

The total cash consideration for the acquisition was RMB70,000,000, including an amount of RMB5,000,000 prepaid by the Group in 2016. All the above consideration was injected into Nanjing Pairui as the Group's investment.

(b) Recognized amounts of identifiable assets acquired and liabilities assumed

The provisional fair value of net assets of Nanjing Pairui acquired as at January 1, 2017 are as follows:

	Note	Unaudited Provisional fair value <i>RMB'000</i>
Current assets Other receivables, and prepayments Cash and cash equivalents	(i)	85,789 405
Non-current assets Property, plant and equipment		22,808
Current liabilities Trade and other payables, and accrued charges	_	(7,906)
Total identifiable net assets	_	101,096

(i) Acquired other receivables, and prepayments

The fair value of other receivables, and prepayments is RMB85,789,000. There is no trade receivable acquired.

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(2) Nanjing Pairui (Continued)

(c) Goodwill arising from the acquisition

The goodwill of RMB14,397,000 arises from the synergy with the Group and work force that did not meet the criteria for recognition as intangible assets. The excess amount of the cash consideration over the fair value of the net identifiable assets of Nanjing Pairui is recognized as goodwill.

	Unaudited <i>RMB'000</i>
Total cash consideration Less: fair value of net assets acquired by the Group Add: non-controlling interests in net assets of Nanjing Pairui	70,000 (101,096) 45,493
Goodwill	14,397

The goodwill arising on the acquisition is attributable to the segment of the internetbased promotion and distribution of the Group.

(d) Related costs for the acquisition of Nanjing Pairui

		Unaudited <i>RMB'000</i>
	Acquisition-related costs (included in administrative expenses in the interim condensed consolidated statement of profit or loss for the six months ended June 30, 2017)	150
(e)	Cash inflow for the acquisition	
		Unaudited <i>RMB'000</i>
	Cash inflow for the acquisition	
	 Bank balances and cash acquired 	405
(f)	Revenue and profit contribution impact	

The acquired business contributed revenue of RMB8,561,000 and net loss of RMB6,230,000 to the Group for the six months ended June 30, 2017.


21 RELATED PARTY TRANSACTIONS

As at June 30, 2017, the Company is 49.49% owned by Ali CV. The remaining 50.51% of the Company's shares are widely held. The ultimate controlling shareholder of the Company is AGHL, shares of which are listed on New York Stock Exchange.

Save as disclosed elsewhere in this condensed consolidated interim financial information, the following transactions were carried out with related parties:

(a) Transactions with related parties

	Unaudited		
	For the six months ended June 30,		
	2017	2016	
	RMB'000	RMB'000	
Sales of broadcasting rights to AGHL's subsidiary	9,628	_	
Purchase of services from AGHL's subsidiaries and			
an associate	21,264	10,525	
Provision of services to associates	28,696	_	
Purchase of services from companies controlled by			
a key management personnel of AGHL	27,067	41,497	

(b) Balances due from related parties

	Unaudited June 30, 2017 <i>RMB'000</i>	Audited December 31, 2016 <i>RMB'000</i>
Trade receivables		
Amounts due from associates	110,884	95,905
Amounts due from AGHL and its subsidiaries	12,760	4,896
Other receivables		
Amounts due from associates	7,551	29,882
Amounts due from AGHL and its subsidiaries	5,420	33,161
Prepayment		
Prepayment to AGHL and its subsidiaries	264	86
Prepayment to a company controlled by a key		
management personnel of AGHL	68,353	97,866

The balances due from related parties are unsecured, non-interest bearing and due in accordance with the terms of the underlying agreements.

As at June 30, 2017, the Group had a total amount of RMB119,181,000 (December 31, 2016: RMB218,699,000) in the Group's settlement accounts maintained with Alipay.com Co., Ltd. (a company controlled by a key management personnel of AGHL), which have been recorded as 'cash and cash equivalents' in the interim condensed consolidated balance sheet and are the settlement amounts derived from the transactions between the Group and third parties.





21 RELATED PARTY TRANSACTIONS (Continued)

(c) Balances due to related parties

	Unaudited June 30, 2017 <i>RMB'000</i>	Audited December 31, 2016 <i>RMB'000</i>
Trade payable		
Amounts due to AGHL and its subsidiaries	10,754	1,363
Amounts due to a company controlled by a key		
management personnel of AGHL	9,000	4,601
Other payable		
Amounts due to an associate	10,831	22,460
Amounts due to AGHL and its subsidiaries	18,716	29,645
Amounts due to a company controlled by a key		
management personnel of AGHL	912	

The balances due to related parties are unsecured, non-interest bearing and due in accordance with the terms of the underlying agreement.

(d) Key management compensation

Key management includes directors (executive and non-executive), chief executive officer, president and chief financial officer. The compensation paid or payable to key management for employee services is shown below:

	Unaudite	Unaudited		
	Six months ended	Six months ended June 30,		
	2017 20			
	RMB'000	<i>RMB'000</i>		
Salaries, allowances and other benefits	4,074	4,827		
Share-based payments	11,875	30,578		
	15,949	35,405		

For the six months ended June 30, 2017 and 2016, such compensation mainly represented the share-based compensation in relation to the share options granted to key management under the 2012 Share Option Scheme.



22 EVENTS OCCURRING AFTER THE BALANCE SHEET DATE

- (a) In July 2017, the Group acquired an aggregate 9.12% equity interest in the Company's subsidiary that operates the online ticketing platform from certain non-controlling shareholders, for a total cash consideration of approximately RMB1,332,751,000.
- (b) On July 28, 2017, the Company granted 183,060,000 awarded shares in accordance with the terms of the Share Award Scheme. Among the above awarded shares granted, 118,630,000 awarded shares are granted to the relevant grantees in replacement of share options previously granted to them under the 2012 Share Option Scheme respectively (the "<u>Replacement Awarded Shares</u>"). Upon the grant of the 118,630,000 Replacement Awarded Shares and the acceptance of the relevant grantees, 301,201,000 share options under the 2012 Share Option Scheme have been cancelled.





INTERIM DIVIDEND

The board of the directors of the Company (the "<u>Board</u>") has resolved not to declare an interim dividend for the six months ended June 30, 2017 (2016 interim: nil).

MANAGEMENT DISCUSSION AND ANALYSIS

OVERVIEW

In the reporting period ended June 30, 2017, the Group continued to embark on its strategic path of building its new infrastructure for the movie industry. In this period, the Group allocated significant resources to further strengthen the market share of its online ticketing platform Tao Piao Piao and achieved material progress on its internet-based promotion and distribution business and its merchandising business. In addition, the Group began business collaborations with various entities in Alibaba Group's media and digital entertainment matrix. Youku, one of the PRC's leading online video streaming sites, acquired a number of drama series from the Group. UCWeb, a leading mobile browser in India, has begun to work with the Group's Indian subsidiary TicketNew in providing user traffic support. Having laid the foundation for its core business segments over the last two years, the Group is expected to advance to a new phase of development in the near future.

For the first half of 2017, the Group recorded revenue of RMB1,062.0 million, an increase of 313% from the same period in the previous year. Each of the Group's three business segments achieved robust revenue increases. In absolute terms, the majority of the increase was generated by the internet-based promotion and distribution segment. As Tao Piao Fuel for providing ticketing service, and from film producers for providing promotion and distribution services. Yueke maintained its leading market share in ticket issuance system and contributed revenue growth that exceeded the overall box office growth. According to the State Administration of Press, Publication, Radio, Film and Television, the overall box office revenues in the PRC exceeded RMB27.3 billion for the first half of 2017, representing a year-over-year increase of 11.2% from RMB24.6 billion in the previous year. The Group's integrated development business segment (previously called entertainment e-commerce) also showed outstanding year-on-year revenue growth of about 18 times to RMB37.0 million, as its merchandising business began to gain traction.

For the first half of 2017, the Group recorded a net loss attributable to the owners of the Company of RMB485.0 million, compared with RMB465.9 million for the same period in the previous year. The moderate increase in net loss was primarily attributable to the loss in foreign exchange, as Renminbi appreciated against foreign currencies such as USD and HKD, and Tao Piao Piao's marketing expenses. Tao Piao Piao incurred significant marketing expenses in the first half of 2017, as it provided ticket subsidies to cinemas in order to expand its user base, which was accomplished steadily. Tao Piao Piao now offers online ticketing and seat selection services in close to 7,000 theaters nationwide, covering over 97% of the country's total box office. In July 2017, the Group announced it increased its equity stake in Tao Piao Piao by 9.12% to 96.71%. Being the platform that serves the most critical function of consumer reach for the Group's new infrastructure, the Group remains committed to investing in Tao Piao Piao and is confident of its market potentials in the Group's entertainment ecosystem.

The Group made substantial progress in each of its three major business segments: (i) internet-based promotion and distribution, (ii) content production, and (iii) integrated development. Details are elaborated in the section headed "Business Review" below.



MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

BUSINESS REVIEW

INTERNET-BASED PROMOTION AND DISTRIBUTION

For the first half of 2017, the Group allocated substantial resources to its online movie ticketing platform Tao Piao Piao to improve its overall business profile. Because of its effective marketing strategy, Tao Piao Piao's gross merchandise value (GMV) increased at a rate much faster than the growth of the overall box office, resulting in market share expansion. As Tao Piao Piao continued to expand its coverage and market presence, an increasing number of film producers began to engage Tao Piao Piao for online promotion for their films, e.g. *Dangal* (摔跤吧!爸爸) and *Duckweed* (乘風破浪), both of which achieved strong box office performances in the PRC.

In addition to online ticketing, the Group demonstrated capabilities in film promotion and distribution in the first half of 2017 with several projects, such as *A Dog's Purpose* (一條狗的使命) and *Mr. Pride vs Miss Prejudice* (傲嬌與偏見). *A Dog's Purpose*, a film developed by the Group's investee company Amblin Partners, attained a domestic box office of over RMB600 million, which exceeded that of North America. The Group successfully planned and executed its marketing campaign that targeted specific groups of audiences with different approaches at different times. As the domestic box office continues to grow, the Group is gaining reputation as one of the premier promotion and distribution partners for both domestic and international film studios.

Yueke continued to deliver steady performance in the first half of 2017, recording solid year-on-year revenue growth. The Group has begun to increasingly integrate the operations of Yueke, which is expected to work closely with head office and Tao Piao Piao on both the operational and business fronts. In terms of financial results, the Group's internet-based promotion and distribution business segment generated RMB913.9 million of revenue in the first six months of 2017, an increase from RMB212.0 million for the same period in the previous year. The increase in the segment's revenues were offset by Tao Piao Piao's marketing expenses, and the resulting segment loss was RMB363.8 million, compared with RMB373.6 million in the corresponding period in 2016.

CONTENT PRODUCTION

Following the release of *Ferry Man* (擺渡人) in December 2016, the Group released *Mr. Pride Vs Miss Prejudice* (傲嬌與偏見) in early April 2017. The movie recorded a domestic box office of RMB124 million. In late April 2017, *This is Not What I Expected* (喜歡你), a film starring Takeshi Kaneshiro and Zhou Dongyu, was released in the PRC. The Group co-invested in this film, the box office of which reached RMB210.4 million. The much anticipated film *Once Upon a Time* (三生三世十里桃花), was released after the interim period, in August 2017. It is expected the romance film *21 Carats* (21克拉), starring Dilraba Dilmurat, will be released in the second half of 2017. Other projects that are in development include *Swords of Legend 2* (古劍奇譚2), which is based on a widely popular game in the PRC and will feature cutting edge visual effects.





MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

BUSINESS REVIEW (Continued)

CONTENT PRODUCTION (Continued)

Besides movies, the Group has also been engaged in the production and investment of drama series. In the first half of 2017, the Group sold the broadcasting rights of several drama series to Youku. *Ugly Girl Hai Ru Hua* (囧女翻身之嗨如花), a series in the genre of romance and comedy, has been released on Youku. The Group will continue to selectively develop film and drama series projects. For the six months ended June 30, 2017, the content production business segment of the Group recorded revenue of RMB111.0 million, compared to RMB43.3 million in the same period of the previous year. As revenue increased, the Group recorded a segment profit of RMB31.5 million for the first half of 2017, compared to a loss of RMB45.0 million in for the same period in 2016.

INTEGRATED DEVELOPMENT

The Group's integrated development business segment consists of two main functions – C2B financing for entertainment projects and merchandising. The Group completed several C2B financing projects in the first half of 2017. In addition, the Group has made improvements to its business model for the purpose of further enhancing business sustainability. Measures were taken to lower the overall costs of the C2B financial service. Counter-party risks, including credit risks, in addition to project viability, have also been emphasized in the course of business activities in an evolving industry environment.

IP-driven merchandising has become an important business area for the Group. An asset-light licensing business model has been adopted and shown promising results. In the first half of 2017, the Group has licensed the merchandising rights of *Once Upon a Time* (三生三世十里桃花) to selective e-merchants who have done business through Taobao and Tmall. Total related GMV for *Once Upon a Time* have exceeded RMB300 million. The ability to, through big data, identify and source suitable e-merchants in the Alibaba ecosystem is one of the advantages of the Group. In addition to license its own IPs for derivative merchandising, the Group is also prepared to sub-license IPs from third parties in order to develop more products. Doing so will quickly enhance the business scalability of IP merchandise.

The growth and development of the Group's merchandising business contributed to the improved financial performance of integrated development business segment. For the first six months of 2017, the segment recorded revenue of RMB37.0 million and profit of RMB21.4 million, compared to revenue of RMB2.0 million and loss of RMB13.4 million for the same period in 2016.



MANAGEMENT DISCUSSION AND ANALYSIS (Continued)

BUSINESS REVIEW (Continued)

PROSPECTS

As the Group experienced revenue growth across all business segments, it continues to upgrade its products and services revolving around the entertainment ecosystem, in response to the rapid evolution of industry structure and consumer behavior.

For C end (users), the Group will, leveraging the resources in Alibaba Group's ecosystem and the resources in its media and entertainment segment, enrich its media functions in order for Tao Piao Piao to transform from a "ticketing platform" to a "social platform revolving around movie content". For B end (studios and cinemas), the Group will continue to upgrade and innovate its products and services to address their most critical needs. For studios the Group will work towards perfecting data driven marketing approaches for film distribution. And for cinemas, the Group will focus on technological solutions to enhance their operational efficiency. In serving better both C end and B end, the Group will continue to work towards becoming the new infrastructure of the entertainment industry.

In terms of content development, in addition to the emphasis on creativity and consumer preferences, the Group will accelerate the cross-development between content and merchandise, games, etc. Such initiative can extend the revenue stream of original IP and allow for its sustainable development. The Group's new CEO (appointed in August 2017) Mr. Fan Luyuan is experienced in building technology-driven business infrastructure. Under his leadership, the Group will, utilizing its technological capabilities and resources, continue to fortify the business foundations in its ecosystem, and develop innovative business initiatives. It will also further strengthen the collaboration with Alibaba Group's media and digital entertainment matrix. The Group is ready to advance to a new phase of development.

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FINANCIAL REVIEW

Revenue and Profit for the period

During the Reporting Period, the Group recorded revenue of RMB1,062.0 million, compared with RMB257.3 million in the corresponding period in 2016. Gross profit during the Reporting Period was RMB854.2 million, compared with RMB77.3 million for the same period in the previous year. All three business segments recorded significant year-over-year increases in revenue and profit, whereby the largest contribution came from the internet-based promotion and distribution segment.

Net loss attributable to the owners of the Company amounted to RMB485.0 million, up from net loss of RMB465.9 million in the first half of 2016. The year-over-year increase in net loss was caused by a foreign exchange loss due to currency fluctuation and an increase in marketing expenses.

For the six months ended June 30, 2017, loss per share (basic and diluted) for the Group amounted to RMB1.92 cents, up from a loss per share of RMB1.85 cents for the same period in the previous year.

Selling, Marketing and Administrative Expenses

Selling and marketing expenses for the Reporting Period were RMB1,186.8 million, compared with approximately RMB523.7 million in the corresponding period in 2016. The increase is primarily attributable to the marketing expenses of Tao Piao Piao in its efforts to increase its market share of online ticket sales. Administrative expenses increased slightly from RMB278.3 million to RMB287.9 million year-over-year mainly due to employee benefit expenses related to higher headcounts across multiple functions for business expansion.

Finance Income

For the first six months of 2017, the Group recorded finance income of RMB39.8 million, offset by a finance expense of RMB6.1 million and foreign exchange loss of RMB103.4 million. The Group's cash reserves are held in multiple currencies. The foreign exchange loss resulted from an appreciation of RMB against other currencies such as USD and HKD in the Reporting Period.

Material Investments

In the first half of 2017, the Group completed the acquisitions of majority stakes in Orbgen Technologies Private Ltd., which operates the online movie ticketing platform TicketNew in India, and Nanjing Pairui Cinema Management Company Ltd., a cinema operator in Nanjing, the PRC. Besides acquisitions, the Group has also made minority investments in businesses in the entertainment industry over the past several years. As at June 30, 2017, the Group held more than 10 investments in associates, all of which were accounted for using the equity method, and combined for a total book value of approximately RMB2.37 billion. The three largest investments are in BONA Film Group Ltd. ("BONA"), Hehe (Shanghai) Pictures Co., Ltd., and Storyteller Holding Co., LLC, which are all involved in film production or distribution. In the first half of 2017, the Group recorded a total gain of RMB48.6 million in its investments in associates, mainly as a result of dilution gain in BONA of approximately RMB79.0 million.



FINANCIAL REVIEW (Continued)

Financial Resources and Liquidity

As at June 30, 2017, the Group had cash and cash equivalents of approximately RMB5.4 billion in multiple currencies. The Group had short-term available-for-sale financial assets of approximately RMB2.0 billion. The short-term available-for-sale financial assets mainly represent investments in wealth management products issued by listed banks in the PRC with expected return range from 2.6% to 4.5% per annum and redeemable within one year. The Group recognized an investment income of approximately RMB28.4 million (as recorded as "other income" in the interim condensed consolidated statement of profit or loss) from its available-for-sale financial assets in the first half of 2017. The investments in wealth management products under available-for-sale financial assets were made in line with the Group's treasury and investment policies, after taking into account, among others, the level of risk, return on investment, liquidity and the term to maturity. The Group's significant cash reserves give it the financial means to undertake a variety of business initiatives and projects in the near future, including potential acquisitions of strategic assets to complement the Group's existing businesses. As at June 30, 2017, the Group had no long-term debt obligations. Shortterm borrowings amounted to RMB1.98 billion, which are secured by restricted cash of approximately RMB2.0 billion and repayable at the discretion of the Group, and bear interest at 0.3% per annum. The Group is in a net cash position and its gearing ratio (net borrowings deducting cash and bank balances over total equity) was nil (December 31, 2016: nil).

Foreign Exchange Risks

The Company holds its cash reserves in RMB, USD, and HKD. Although the majority of production costs and management expenses are denominated in RMB, many investment opportunities and collaborations with studios outside Mainland China require foreign currencies. The Group continues to monitor capital needs closely and manage foreign currency exposure accordingly. The Group has not used any currency hedging instruments.

Charge on Assets

As at June 30, 2017, the Group did not have any charge on assets (December 31, 2016: nil).

Contingent Liabilities

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As at June 30, 2017, the Group did not have any material contingent liabilities (December 31, 2016: nil).

Employees

As at June 30, 2017, the Group, including its subsidiaries but excluding its associates, had 1,065 (December 31, 2016: 863) employees. The total employee benefit expenses of the Group were RMB271.5 million in the first half of 2017. The remuneration policies of the Group are based on the prevailing market levels and performance of the respective group companies and individual employees. These policies are reviewed on a regular basis.



CONTRACTUAL ARRANGEMENTS

Overview

Applicable PRC laws and regulations currently in force restrict foreign investment in businesses involving movie production and distribution, and cinema operation. According to the Catalogue for Guidance of Foreign Investment (外商投資產業指導目錄), foreign investors are prohibited from holding equity interest in any companies that produce and distribute radio and television programs, as well as movies in the PRC. In addition, foreign investors are generally restricted from owning more than 49% of equity interest in any companies that is engaged in cinema operation, except for in certain cities and certain service providers that satisfy the definition of "service providers" as specified by the Arrangements for Establishing Closer Economic and Trade Relations between Mainland China and Hong Kong as well as the Arrangements for Establishing Closer Economic and Trade Relations between Mainland China and Macau. 中聯盛世文化(北京)有限公司("<u>Zhonglian Shengshi</u>") and 杭州晨熹多媒體科技有限公司("<u>Hangzhou Aurora</u>") (together, the "<u>Subsidiaries</u>"), subsidiaries of the Company and foreign owned enterprises, are therefore not able to obtain licenses to engage in the businesses as mentioned above.

As a result, the Group currently conducts its domestic entertainment content production, distribution, cinema operation and investment businesses through (i) 中聯京華文化傳播(北京)有限公司("Zhonglian Jinghua"), (ii) 北京阿里淘影視文化有限公司("Beijing Ali Tao") and (iii) 上海淘票票影視文化有限公司("Shanghai Tao Piao Piao"), (together, the "OPCOs") by themselves or through their subsidiaries. The Group, through the Subsidiaries, has entered into three sets of contractual arrangements (the "Structured Contracts") with each of the OPCOs, the major terms of which are substantially the same. The Structured Contracts, through which the Company obtains control over and derives economic benefits from the OPCOs, have been narrowly tailored to achieve the Group's business objectives in domestic content production, distribution, cinema operation and investment while minimizing the potential conflict with relevant PRC laws and regulations.

By virtue of the Structured Contracts, the financial position and results of operations of Zhonglian Jinghua, Beijing Ali Tao and Shanghai Tao Piao Piao were consolidated into our financial position and results of operations as they are regarded as indirect subsidiaries of the Group under HKFRS 10 during the reporting period. As the OPCOs and their subsidiaries hold some key requisite PRC permits, licenses and approvals including the Permit to Produce and Distribute Radio or Television Programs (廣播電視節目製作經營許可 證), Permit to Distribute Movies (電影發行經營許可證) and the Permit to Operate the Projection of Movies (電影放映經營許可證), as well as some of our intellectual property rights, the OPCOs and their subsidiaries are significant to our Group. For the six months ended June 30, 2017, the OPCOs and their subsidiaries contributed approximately 18.3% of the Group's total revenue. Please refer to "Revenue and assets involved in Structured Contracts" below for more details.

During the six months ended June 30, 2017, there was no material change in the Structured Contracts and/or the circumstances under which they were adopted, and none of the Structured Contracts has been unwound as the regulatory restrictions that led to their adoptions were not removed. In the view of the Company's PRC legal advisers, the arrangement of the Structured Contracts does not violate applicable PRC laws and regulations. The Company is also advised that there are uncertainties regarding the interpretation and application of the currently applicable PRC laws, rules, and regulations.



Particulars of the OPCOs and their Registered Owners

As at the date of this report, particulars of the OPCOs and their respective registered owners are as follows:

Name of OPCO	Registered Owners	Registered Capital	Principal Activities
Zhonglian Jinghua	50% by Zhang Yong (張勇) 50% by Jiang Fang (蔣芳)	RMB10 million	Investment holding
Beijing Ali Tao	50% by Zhang Yong (張勇) 50% by Jiang Fang (蔣芳)	RMB99 million	Investment holding
Shanghai Tao Piao Piao	50% by Zheng Jun Fang (鄭俊芳) 50% by Ni Xing Jun (倪行軍)	RMB10 million	Film investment; film distribution; ticketing agency; technological consultation, technology transfer and technological services in the professional field of network technology; e-commerce

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Particulars of the OPCOs and their Registered Owners (Continued)

The following table sets forth the subsidiaries of Zhonglian Jinghua as at the date of this report:

Name of Subsidiary	Holding Company	Ownership	Principal Activities
Zhonglian Huameng (Shanghai) Cultural Media Co., Ltd. (中聯華盟(上海) 文化傳媒有限公司)	Zhonglian Jinghua	100%	Production of broadcasting & television programs; distribution; exchanging and planning of screen-based, cultural & art events; film investment
Beijing Asian Union Culture Media Investment Co., Ltd. (北京中聯華盟 文化傳媒投資有限公司)	Zhonglian Jinghua	100%	Film distribution, film production; performance brokerage; production of broadcasting & television programs
Beijing Ren He Ren Culture Co., Ltd. (北京人和人文化有限公司)	Zhonglian Jinghua	100%	Organizing cultural and art exchange events (excluding performances); design, production, agency sale and release of advertisements
Tianjin Tangtu Technology Co., Ltd. (天津唐圖科技有限公司)	Zhonglian Jinghua	51%	Development, consultation, services and transfer of electronic information technologies; software production
Beijing Silu Yunpai Technology Co., Ltd. (北京思盧雲拍科技有限公司)	Zhonglian Jinghua	60%	Technical-promotion services; computer system services; software design; design, production, agency sale and release of advertisements
Huameng (Tianjin) Culture Investment Co., Ltd. (華盟(天津)文化投資有限公司)	Beijing Asian Union Culture Media Investment Co., Ltd.	100%	Production of broadcasting & television programs
Asian Union (Tianjin) Advertising Co., Ltd. (中聯華盟 (天津) 廣告有限公司)	Beijing Asian Union Culture Media Investment Co., Ltd.	100%	Advertising and sale of entertainment related merchandise and derivatives
Beijing Pengan Shengshi Advertising Co., Ltd. (北京鵬安盛世廣告有限公司)	Beijing Asian Union Culture Media Investment Co., Ltd.	99%	Design, production, agency sale and release of advertisements; convention and exhibition services; corporate planning; economic and trade consultation
Beijing Niguang Shunying Film Culture Communication Co., Ltd. (北京逆光順影影視文化傳播 有限公司)	Beijing Asian Union Culture Media Investment Co., Ltd.	51%	Organizing cultural and art exchange events (excluding performances); design, production, agency sale and release of advertisements; film & television production planning
Ren He Ren (Tianjin) Advertising Co., Ltd. (人和人(天津)廣告有限公司)	Beijing Ren He Ren Culture Co., Ltd.	100%	Engaging in advertisement business; organizing cultural and art exchange events (excluding performances)





Particulars of the OPCOs and their Registered Owners (Continued)

The following table sets forth the subsidiaries of Beijing Ali Tao as at the date of this report:

Name of Subsidiary	Holding Company	Ownership	Principal Activities
Zhejiang Dongyang Xiaoyuzhou Movie & Media Co., Ltd. (浙江東陽小宇宙影視 傳媒有限公司)	Beijing Ali Tao	100%	Investment in and production and distribution of film and TV copyrights
Shanghai Alibaba Pictures Co., Ltd.(上海阿里巴巴 影業有限公司)	Beijing Ali Tao	100%	Film investment, film production
Beijing Yulebao Movie & Media Co., Ltd. (北京娛樂寶影視傳媒 有限公司)	Beijing Ali Tao	100%	Investment in and production and distribution of film and TV copyrights
Zhejiang Dongyang Alibaba Pictures Co., Ltd. (浙江東陽阿里巴巴影業有限公司)	Beijing Ali Tao	100%	Investment in and production and distribution of film and TV copyrights; investment management
Alibaba Pictures (Beijing) Co., Ltd. (阿里巴巴影業(北京)有限公司)	Beijing Ali Tao	100%	Investment in and production and distribution of film and TV copyrights
Tianjin Alibaba Pictures Development Co., Ltd. (天津阿里巴巴影業發展有限公司)	Beijing Ali Tao	100%	Construction of cinemas; management and leasing of commercial facilities; engaging in advertisement business; ticketing agency; selling and leasing of audio and visual, cultural and entertainment facilities
Tianjin Junsheng Pictures Management Co., Ltd. (天津駿聲影業管理有限公司)	Tianjin Alibaba Pictures Development Co., Ltd.	100%	Construction of cinemas; management and leasing of commercial facilities; engaging in advertisement business; ticketing agency; selling and leasing of audio and visual, cultural and entertainment facilities
Hangzhou Xingji Media Culture Co., Ltd. (杭州星際影視文化有限公司)	Tianjin Junsheng Pictures Management Co., Ltd.	80%	Operation and management of cinema
Shanxi Xingjihui Movie & TV Culture Co. Ltd. (山西星際匯影視文化有限公司)	Hangzhou Xingji Media Culture Co., Ltd.	100%	Operation and management of cinema
Nanjing Pairui Cinema Management Co., Ltd. (南京派瑞影院管理有限公司)	Tianjin Junsheng Pictures Management Co., Ltd.	55%	Operation and management of cinema





Particulars of the OPCOs and their Registered Owners (Continued)

Name of Subsidiary	Holding Company	Ownership	Principal Activities
Chengmai Galaplex Cinema Co., Ltd. (澄邁銀河歡樂影城有限公司)	Nanjing Pairui Cinema Management Co., Ltd.	100%	Operation and management of cinema
Qianwei Galaplex Cinema Co., Ltd. (犍為銀河歡樂影城有限公司)	Nanjing Pairui Cinema Management Co., Ltd.	100%	Operation and management of cinema
Anji Galaplex Cinema Co., Ltd. (安吉銀河歡樂影院有限公司)	Nanjing Pairui Cinema Management Co., Ltd.	100%	Operation and management of cinema
Qingdao Galaplex Cinema Co., Ltd. (青島銀河歡樂影城有限公司)	Nanjing Pairui Cinema Management Co., Ltd.	100%	Operation and management of cinema
Guilin Galaplex Cinema Co., Ltd. (桂林銀河歡樂影城有限公司)	Nanjing Pairui Cinema Management Co., Ltd.	100%	Operation and management of cinema
Urumqi Pairui Cinema Management Co., Ltd. (烏魯木齊派瑞影院管理有限公司)	Nanjing Pairui Cinema Management Co., Ltd.	100%	Operation and management of cinema
Horgos Xiaoyuzhou Media Culture Co., Ltd (霍爾果斯小宇宙影視文化 有限公司)	Zhejiang Dongyang Xiaoyuzhou Movie & Media Co., Ltd	100%	Investment in and production and distribution of film & TV copyrights
Hangzhou Kangmai Investment Management Co., Ltd. (杭州康邁投資管理有限公司)	Zhejiang Dongyang Alibaba Pictures Co., Ltd.	100%	Investment management, industrial investment, investment consultation
Hangzhou Alibaba Movie & Media Investment & Management Co., Ltd. (杭州阿里巴巴影視投資管理 有限公司)	Zhejiang Dongyang Alibaba Pictures Co., Ltd.	100%	Investment management, industrial investment and investment consultation

As at the date of this report, Shanghai Tao Piao Piao does not have any subsidiaries.



Structured Contracts in place

As at the date of this report, there were three sets of ongoing Structured Contracts in place entered into between:

- (a) Zhonglian Shengshi (as the Company's Subsidiary), Zhonglian Jinghua (as the OPCO), Mr. Zhang Yong and Ms. Jiang Fang (as the registered owners);
- (b) Zhonglian Shengshi (as the Company's Subsidiary), Beijing Ali Tao (as the OPCO), Mr. Zhang Yong and Ms. Jiang Fang (as the registered owners); and
- (c) Hangzhou Aurora (as the Company's Subsidiary), Shanghai Tao Piao Piao (as the OPCO), Ms. Zheng Jun Fang and Mr. Nin Xing Jun (as the registered owners).

These Structured Contracts enable the Group to:

- exercise effective financial and operational control over each of the OPCOs;
- exercise equity holders' voting rights of each of the OPCOs; and
- receive substantially all of the economic interest returns generated by each of the OPCOs.

Major terms of the above Structured Contracts are substantially the same. A brief summary of the major terms is set out below:

(1) Exclusive Consultation and Service Agreements (獨家諮詢與服務協議)

Pursuant to the Exclusive Consultation and Service Agreements, the relevant OPCO agreed to engage the relevant Subsidiary as its exclusive provider of technical support and consultancy services requested by the relevant OPCO from time to time to the extent permitted under the applicable PRC laws in exchange for service fees. The service fees are fixed with reference to the net profit of the relevant OPCO. In respect of certain specific technical services requested by the relevant OPCO, the relevant OPCO shall pay the relevant Subsidiary a service fee as quoted by the relevant Subsidiary taking into account the nature and workload of such services. The relevant Subsidiary may adjust the amount of service fees with reference to the actual services provided and the actual business operations of the relevant OPCO. The relevant OPCO shall not oppose to such adjustment unless with reasonable grounds.

Unless otherwise prescribed under the PRC laws and regulations, the relevant Subsidiary shall have exclusive proprietary rights to any intellectual property (including but not limited to copyright, patent, technical secret and trade secret) in the work product developed by the relevant Subsidiary or the relevant OPCO in the course of the provision of services under the relevant Exclusive Consultation and Service Agreement.

Each of the Exclusive Consultation and Service Agreement has a term of 20 years and will be automatically renewed for consecutive terms of one year upon expiry unless otherwise notified by the relevant Subsidiary. The relevant Exclusive Consultation and Service Agreement shall be terminated prior to expiration in the event that the business period of either the relevant Subsidiary or the relevant OPCO expires.

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Structured Contracts in place (Continued)

(2) Loan Agreements (借款協議)

Pursuant to the Loan Agreements, the relevant Subsidiary agreed to provide interest-free loans to the relevant registered owners as capital contribution to the relevant OPCO or for other purposes as agreed by the relevant Subsidiary. The relevant registered owners, in return for the provision of loans, agreed to enter into an Equity Interest Pledge Agreement with the relevant Subsidiary to pledge all of his or her equity interest in the relevant OPCO as security.

Term of each loan under the relevant Loan Agreement is 20 years from the effective date, or for a period until expiration of the business period of the relevant Subsidiary or the relevant OPCO, whichever is earlier. The relevant registered owners shall repay the loan upon expiration of the term. In that circumstance, unless otherwise prohibited by the applicable laws and regulations, the relevant Subsidiary or its designee is entitled to acquire all equity interest held by the relevant registered owners in the relevant OPCO for a consideration equal to the loan amount. The relevant registered owners shall waive any pre-emptive rights upon transfer of equity interest in the relevant OPCO to the relevant Subsidiary. Any tax arising from the loan shall be borne by the relevant Subsidiary.

(3) Equity Interest Pledge Agreements (股權質押協議)

Pursuant to the Equity Interest Pledge Agreements, the relevant registered owners agreed to pledge all their respective equity interests in the relevant OPCO to the relevant Subsidiary, as a security interest to guarantee the performance of contractual obligations and the payment of outstanding loans of the relevant registered owner. Unless due to the intentional misconduct or gross negligence of the relevant Subsidiary, the relevant Subsidiary shall not be liable for any decrease in value of the pledged interests, and the relevant registered owners shall not have any right to claim against the relevant Subsidiary as a result of such decrease in value. However, in the event that the decrease in value of the pledged interest may jeopardize rights of the relevant Subsidiary, or upon occurrence of default, the relevant Subsidiary may auction or sell the pledged interest for and on behalf of the relevant registered owners and allocate the money received for loan prepayment or deposit such money to the relevant Subsidiary's local Notary Office.

The pledge in respect of a OPCO takes effect upon the completion of registration with the competent authority and shall remain valid until all the contractual obligations of the relevant registered owners and the relevant OPCO under the relevant Structured Contracts have been fully performed and that all outstanding loans have been fully repaid. During the period of the pledge, absent prior written consent of the relevant Subsidiary, the relevant registered owners shall not create or agree to create any new pledge or other security on the equity interests of the relevant OPCO, nor assign or transfer any of the equity interests in the relevant OPCO.



Structured Contracts in place (Continued)

(4) Powers of Attorney (授權委託書)

Pursuant to the Powers of Attorney, each of the relevant registered owners irrevocably appointed designee(s) of the Subsidiary or our Company, including any directors of the Subsidiary or our Company who are PRC nationals and who are not related to the shareholders of the relevant OPCO or his/her successor, to act as his/her attorney on his/her behalf to exercise all rights in connection with matters concerning his/her right as shareholder of the relevant OPCO, including but not limited to:

- (a) attending the shareholders' meeting of the relevant OPCO as representative of the relevant registered owners;
- (b) exercising shareholders' voting right on issues in respect of appointment of directors and senior management, disposal of assets and liquidation etc;
- (c) signing meeting minutes and resolutions;
- (d) signing relevant documents when the relevant registered owners sell or transfer all or part of his/her equity interest pursuant to the Exclusive Option Agreements;
- (e) signing all necessary documents when the relevant Subsidiary exercises its rights under the relevant Equity Interest Pledge Agreement;
- (f) approving filing documents with the relevant competent authorities; and
- (g) other matters decided or executed by the shareholders pursuant to the relevant constitutional documents.

The Powers of Attorney shall remain effective for 20 years and will be automatically renewed for consecutive terms of one year upon expiry unless otherwise notified by the relevant Subsidiary. The Powers of Attorney shall be terminated prior to expiration in the event that the business period of either the relevant Subsidiary or the relevant OPCO expires.

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Structured Contracts in place (Continued)

(5) Exclusive Option Agreements (獨家購買權協議)

Pursuant to the Exclusive Option Agreements, the relevant registered owners agreed to irrevocably, unconditionally and exclusively grant an exclusive option to the relevant Subsidiary so that the relevant Subsidiary may elect to purchase, when permitted by the then applicable PRC laws, all or any part of the equity interests in the relevant OPCO from the relevant registered owners and/or all or any of the assets by themselves or through their designee(s). In the event that any of the options is exercised by the relevant Subsidiary, the transfer price of the relevant equity interests and assets shall correspond to the registered capital amount and the net asset value respectively, or the legal minimum price under the then applicable PRC laws (as the case may be). Subject to the applicable PRC laws, each of the registered owners shall transfer all the consideration he/she receives in relation to such transfer of equity interests and assets in the relevant OPCO to the relevant Subsidiary after receiving such consideration, after deduction of applicable taxes and government fees and repayment of any outstanding debt pursuant to the Loan Agreements.

Pursuant to the Exclusive Option Agreements, without the prior written consent of the relevant Subsidiary, the relevant registered owners shall not sell, transfer, mortgage or dispose of in any manner any assets of the relevant OPCO (except in the ordinary course of business), or legal or beneficial interest in the business or revenues of the relevant OPCO, or allow the creation of any security interest thereon.

The Exclusive Option Agreements shall remain effective from the execution date and terminate when the equity interests in and assets of the relevant OPCO have been legally transferred to the relevant Subsidiary or its designee in accordance with the terms of the relevant Exclusive Option Agreement.

Risks associated with Structured Contracts and the actions taken to mitigate the risks

The Group believes the following risks are associated with the Structured Contracts.

- If the PRC government finds that the Structured Contracts that establish the structure for operating our entertainment content production, distribution, cinema operation and investment businesses in the PRC do not comply with applicable PRC laws and regulations, we could be subject to penalties and our business may be materially and adversely affected.
- Certain terms of our Structured Contracts may not be enforceable under PRC laws.
- Our Structured Contracts may not be as effective in providing control over our OPCOs as equity ownership.



Risks associated with Structured Contracts and the actions taken to mitigate the risks *(Continued)*

- Any failure by the OPCOs or their respective ultimate shareholders to perform their obligations under our Structured Contracts would potentially lead to our having to incur additional costs and expend material resources to enforce such arrangements, temporary or permanent loss of control over our domestic content production, distribution, cinema operation and investment businesses or loss of access to the revenue from these businesses.
- The ultimate owners of the OPCOs may have potential conflicts of interest with us, which may materially and adversely affect our business and financial condition.
- If any of the Subsidiaries or OPCOs becomes the subject of a bankruptcy or liquidation proceeding, we may lose the ability to use and enjoy certain important assets, which could materially and adversely affect our business.
- Our exercise of the option to acquire the equity interests of the OPCOs may be subject to certain limitations and the ownership transfer may incur substantial costs.

In view of the regulatory risks associated with the Structured Contracts, the Group follows closely on the latest developments with regards to the relevant PRC laws, rules and regulations. The Group will seek professional legal advice when there are any changes or updates in this regard and to deal with specific issues arising from the Structured Contracts. The Group periodically reviews the Structured Contracts and assesses the financial situation of the OPCOs on a regular basis.

In terms of the Group's overall business profile, a material expansion has been achieved over the past year. With the addition of Yueke Software Systems, online movie ticketing and international operations, the Group has diversified its business segments beyond domestic content production, distribution and investment. Revenues generated from non-OPCOs are forming a material portion of the Group's total revenue.

Revenue and assets involved in Structured Contracts

The following table sets forth (i) revenue and (ii) assets involved in the OPCOs which are consolidated into the Group's financial statements pursuant to the Structured Contracts:

d June 30, 2017	As at June 30, 2017
107,919 (10.2%) 78,481 (7.4%) 7,003 (0.7%)	1,424,163 (7.4%) 2,681,230 (14.0%) 730 (0.0%)
•	107,919 (10.2%) 78,481 (7.4%)







Percentage of Aggregate

INTERESTS OF DIRECTORS AND CHIEF EXECUTIVE

As at June 30, 2017, the interests and short positions of the directors and the chief executive of the Company and their associates in the shares, underlying shares or debentures of the Company and its associated corporations (within the meaning of Part XV of the Securities and Futures Ordinance, Hong Kong (the "<u>SFO</u>")) as recorded in the register maintained by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and The Stock Exchange of Hong Kong Limited (the "<u>Stock Exchange</u>") pursuant to the Model Code for Securities Transactions by Directors of Listed Issuers (the "<u>Model Code</u>") as set out in Appendix 10 to the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the "Listing Rules") were as follows:

Long positions in the shares and underlying shares of the Company

			Number of Ordinary	Derivatives		Aggregate	Interests to Total Issued Share Capital
Name of Director	Long/Short Position	Nature of Interest	Shares held	Share Options	Other	Interests	of the Company
							(Note 1)
Yu Yongfu	Long position	Interest of Controlled	7,500,000	-	-	7,500,000	0.03%
		Corporation	(Note 2)				
Zhang Wei	Long position	Beneficial Owner	-	10,000,000	-	10,000,000	0.04%
				(Note 3)			

Notes:

- 1. Based on a total of 25,234,561,410 ordinary shares of the Company in issue as at June 30, 2017.
- 3F Investment Group Inc., a company wholly-owned by Mr. Yu Yongfu, directly holds 7,500,000 ordinary shares of the Company. Accordingly, Mr. Yu Yongfu is deemed to be interested in the 7,500,000 shares held by 3F Investment Group Inc.
- 3. These share options were granted to Ms. Zhang Wei on April 13, 2016, but not exercised, as at June 30, 2017.

Save as disclosed above, as at June 30, 2017, none of the directors, chief executive of the Company nor their respective associates had any interests or short positions in any shares, underlying shares or debentures of the Company or any of its associated corporations (within the meaning of Part XV of the SFO) as recorded in the register maintained by the Company pursuant to Section 352 of the SFO or as otherwise notified to the Company and the Stock Exchange pursuant to the Model Code.



SHARE INCENTIVE SCHEMES

2012 Share Option Scheme

The shareholders of the Company approved the adoption of the share option scheme on June 11, 2012 (the "2012 Share Option Scheme").

The following is a summary of the principal terms of the rules of the 2012 Share Option Scheme:

Purpose

The purpose of the 2012 Share Option Scheme is to enable the Company to grant the Share Options (as defined in the paragraph headed "Grant of Options" below) to selected Participants (as defined in the paragraph headed "Participants" below) as incentive and/or rewards for their contribution and support to the Group and any entity in which the Group holds any equity interest ("Invested Entity") and/or to recruit and retain high-calibre employees of the Company, any subsidiary of the Group and any Invested Entity ("Employee(s)") and attract human resources that are valuable to the Group and any Invested Entity. The basis of eligibility of any of the Participants to the grant of Share Options shall be determined by the Board from time to time on the basis of the Board's opinion as to his/her contribution or potential contribution to the development and growth of the Group.

Participants

The participants of the 2012 Share Option Scheme ("<u>Participants</u>") refers to any person belonging to any of the following classes of participants:

- (i) any Employee;
- (ii) any executive or non-executive director (including independent non-executive directors) of the Company, any subsidiary of the Company or any Invested Entity;
- (iii) any supplier of goods or services to any member of the Group or any Invested Entity;
- (iv) any person or entity that provides research, development or other technical support to the Group or any Invested Entity;
- (v) any shareholder of any member of the Group or any Invested Entity or any holder of any securities issued by any member of the Group or any Invested Entity;
- (vi) any adviser (professional or otherwise) or consultant to any area of business or business development of any member of the Group or any Invested Entity; and
- (vii) any joint venture partner or counter-party to business operation or business arrangements of the Group,

who the Board considers, in its sole discretion, have contributed or will contribute to the Company, and for the purposes of the 2012 Share Option Scheme, the Share Options may be granted to any company wholly owned by one or more persons belonging to any of the above classes of Participants.





2012 Share Option Scheme (Continued)

Duration and Administration

The 2012 Share Option Scheme shall be valid and effective for the period ("<u>Scheme Period</u>") commencing on the date on which the 2012 Share Option Scheme becomes unconditional (being June 11, 2012, the "<u>Option</u> Scheme Adoption Date") and expiring on the earlier of:

- the 10th anniversary of the Option Scheme Adoption Date; and
- the date on which the 2012 Share Option Scheme is terminated pursuant to the rules of the 2012
 Share Option Scheme.

After the Scheme Period, no further Share Options will be granted or accepted but the provisions of the 2012 Share Option Scheme shall remain in full force and effect in all other respects.

The 2012 Share Option Scheme shall be subject to the administration of the Board (including the independent non-executive directors) whose decision as to all matters relating to the 2012 Share Option Scheme or its interpretations or effect (save as otherwise provided therein) shall be final and binding on all parties.

Grant of Options

On and subject to the terms of the 2012 Share Option Scheme, the Board shall be entitled at any time and from time to time during the Scheme Period to offer to grant to any Participant as the Board may in its absolute discretion select, and subject to such conditions (which shall not be inconsistent with the terms of the 2012 Share Option Scheme) as the Board may think fit, an option (the "<u>Share Option</u>") to subscribe for such number of shares of the Company (as may be permitted under the terms of the 2012 Share Option Scheme) as the Board may be permitted under the terms of the 2012 Share Option Scheme) as the Board may determine at the Exercise Price (as defined in the paragraph headed "Exercise Price" below).

An offer of the grant of a Share Option shall be made to a Participant by letter in such form as the Board may from time to time determine requiring such Participant to whom any offer of the grant of an Option is made (the "<u>Offeree</u>") to undertake to hold the Share Option on the terms on which it is to be granted and to be bound by the provisions of the 2012 Share Option Scheme. Such offer shall be personal to the Offeree and shall not be transferable and shall remain open for acceptance by the Offeree for a period ("<u>Acceptance Period</u>") of 21 days from the date of grant provided that no such offer shall be open for acceptance after the expiry of the Scheme Period.

A Share Option shall be deemed to have been accepted when the duplicate of the letter offering the Share Option and containing acceptance of such offer is duly signed and dated by the Offeree together with a remittance in favour of the Company of HK\$1 by way of consideration for the grant thereof is received by the Company within the Acceptance Period. Such remittance shall in no circumstances be refundable.



2012 Share Option Scheme (Continued)

Grant of Options (Continued)

The grant of Share Options to a connected person or its associates shall be approved by all independent non-executive directors (excluding any independent non-executive director who is a grantee (namely, any Participant who accepts the offer of the grant of any Share Option or a person entitled to any such Share Option in accordance with the terms of the 2012 Share Option Scheme in consequence of the death of the original grantee) of the Share Options in question).

Where the grant of Share Options to a connected person who is also a substantial shareholder (as defined in the Listing Rules) of the Company or an independent non-executive director or any of their respective associates would result in the shares of the Company issued and to be issued upon exercise of the Share Options granted and to be granted (including all the exercised, cancelled and outstanding Share Options) to such connected person in any 12-month period immediately preceding and including the date of grant, and would entitle such connected person to receive more than 0.1% (or such other percentage as may from time to time specified by the Stock Exchange) of the shares of the Company in issue for the time being and the aggregate value (based on the closing price of the shares of the Company as stated in the daily quotations sheet issued by the Stock Exchange at the date of grant) of which is in excess of HK\$5,000,000 (or such other amount as may from time to time specified by the Stock Exchange), such grant of Share Options must be approved by the shareholders of the Company in general meeting.

Exercise Price

The Exercise Price shall be a price notified by the Board to the Offeree (subject to any adjustments) and shall be at least the highest of:

- (a) the closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheet on the date of grant which must be a business day;
- (b) the average closing price of the shares of the Company as stated in the Stock Exchange's daily quotations sheets for the five business days immediately preceding the date of grant; and
- (c) the nominal value of a share of the Company.

Without prejudice to the generality of the foregoing, the Board may grant Share Options in respect of which the Exercise Price is fixed at different prices for different periods during a period of 10 years commencing on the date of grant and expiring on the last day of the said 10-year period (the "<u>Option Period</u>") provided that the Exercise Price for each of the different periods shall not be less than the Exercise Price determined in the manner set out in the paragraph above.

Exercise of Share Option

A Share Option shall be personal to the grantee and shall not be transferable or assignable and no grantee shall in any way sell, transfer, assign, charge, mortgage, encumber or create any interest in, over or to any Share Option in favour of any third party. The Company may, after having reasonably satisfied itself that the grantee shall have committed a breach of this paragraph, revoke any Share Option granted to such grantee (to the extent that it has become exercisable and not already exercised by notice). Such revocation shall be final and binding on such grantee.

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2012 Share Option Scheme (Continued)

Exercise of Share Option (Continued)

Subject to other provisions in the 2012 Share Option Scheme and any restrictions which may be imposed by the Board or applicable under the Listing Rules and notwithstanding the terms of grant thereof, the Share Option, to the extent it has not expired, may be exercised by the grantee at any time during the Option Period provided that at the time of exercise of the Share Option, the grantee (as an Employee) shall have already been and remains as an Employee for a period of twelve (12) months or more.

There is no general requirement that a Share Option must be held for any minimum period before it can be exercised but the Board is empowered to impose at its discretion any such minimum period at the time of an offer of the grant of a Share Option.

Maximum Limit

The maximum number of the shares of the Company which may be issued upon exercise of all outstanding Share Options granted and yet to be exercised under the 2012 Share Option Scheme and any other schemes shall not exceed 30% of the shares of the Company in issue from time to time. No Share Option may be granted under the 2012 Share Option Scheme and any other schemes if this will result in the maximum number of the shares of the Company referred to in this paragraph being exceeded.

Share options lapsed or cancelled in accordance with the terms of the 2012 Share Option Scheme or any other schemes shall not be counted for the purposes of calculating the said 30% limit.

Subject to any other relevant provisions in the 2012 Share Option Scheme, the total number of shares of the Company available for issue upon exercise of all Share Options which have been or may be granted under the 2012 Share Option Scheme and any other schemes must not, in aggregate, exceed 774,274,256 shares (the "<u>Scheme Mandate Limit</u>"), representing 10% of the shares of the Company in issue as at the Option Scheme Adoption Date. The Scheme Mandate Limit was refreshed by the shareholders of the Company at the annual general meeting held on June 23, 2017 ("<u>2017 AGM</u>"), pursuant to which the Scheme Mandate Limit had been refreshed to 2,523,456,141 shares, representing 10% of the shares of the Company in issue as at the date of passing the ordinary resolution approving the refreshment of the Scheme Mandate Limit by the shareholders of the Company at the 2017 AGM. The Company may seek separate approval of the shareholders of the Company in general meeting to grant Share Options beyond the Scheme Mandate Limit, provided that the Share Options in excess of the Scheme Mandate Limit are granted only to Participants specifically identified by the Company before such approval is sought.

Individual Limit

The total number of Shares issued and to be issued upon exercise of the Share Options granted and to be granted to each grantee (including both exercised and outstanding Share Options) in any 12-month period up to the date of grant to each grantee must not exceed 1% of the aggregate number of shares of the Company for the time being in issue. Where any further grant of Share Options to a grantee would result in the Shares issued and to be issued upon exercise of all Share Options granted and to be granted to such grantee (including exercised, cancelled and outstanding Share Options) in the 12-month period up to and including the date of such further grant representing in aggregate over 1% of the aggregate number of Shares for the time being in issue, such further grant must be separately approved by the shareholders of the Company in general meeting with such grantee and his associates abstaining from voting.



2012 Share Option Scheme (Continued)

Maximum Limit (Continued)

As at June 30, 2017, a total of 632,390,800 Share Options have been granted and remained outstanding under the 2012 Share Option Scheme, representing approximately 2.51% of the shares of the Company in issue as at the date of this report. No participant was granted with Share Options in excess of the individual limit as set out in the 2012 Share Option Scheme. As at the date of this report, the remaining life of the 2012 Share Option Scheme is approximately 5 years. Further details of the 2012 Share Option Scheme are set out in note 16 to the condensed consolidated interim financial information.

Movements of the Share Options granted by the Company pursuant to the 2012 Share Option Scheme during the period were as follows:

Category	Date of grant	Exercise price per share (HK\$)	Closing price of shares immediately before the dates on which the Share Options were granted (HK\$)	Outstanding as at January 1, 2017	Granted during the period	Exercised during the period	Lapsed during the period	Outstanding as at June 30, 2017	Vesting period (Notes)
Director									
Zhang Qiang (Resigned as director on June 23, 2017)	28/01/2015	1.670	1.650	210,119,800	_	-	-	210,119,800	1 (i)
Zhang Wei	13/04/2016	1.880	1.890	10,000,000	_	-	-	10,000,000	1 (iii)
Employees	28/01/2015 15/04/2015 02/07/2015 28/04/2015 24/09/2015 05/11/2015 16/12/2015 15/01/2016 13/04/2016 03/06/2016 03/06/2016 05/12/2016	1.670 4.090 3.156 4.004 1.860 2.170 1.900 1.660 1.880 1.842 1.860 1.860 1.494	1.650 3.720 3.010 3.950 1.800 2.110 1.800 1.630 1.890 1.860 1.860 1.860 1.860 1.860	59,900,000 19,200,000 13,200,000 16,200,000 7,800,000 16,416,000 5,400,000 80,400,000 12,000,000 110,760,000 85,400,000			20,400,000 3,600,000 3,000,000 - 3,000,000 3,690,000 18,665,000 9,000,000 1,200,000 10,850,000 21,000,000 3,70,000	39,500,000 15,600,000 30,000,000 16,200,000 4,800,000 12,726,000 5,400,000 61,735,000 3,000,000 7,800,000 99,910,000 64,400,000	1 (ii) 1 (iii) 1 (iii) 1 (iii) 1 (iii) 1 (iii) 1 (iii) 1 (iii)
	05/12/2016 13/01/2017	1.494 1.270	1.470 1.290	39,470,000	- 14,400,000	-	3,870,000 9,000,000	35,600,000 5,400,000	1 (iii) 1 (ii)
Total:	1012017	1.270	1.230	725,265,800	14,400,000		107,275,000	632,390,800	1 (11)



Notes:

1. The Share Options granted under the 2012 Share Option Scheme are subject to a vesting schedule and can be exercised in the following manner:

(i) Category A

Vesting Date	Percentage that can be exercised
First vesting date (being first anniversary of employment commencement date)	Up to 20% of the Share Options granted
First anniversary of first vesting date	Up to 40% of the Share Options granted
Second anniversary of first vesting date	Up to 60% of the Share Options granted
Third anniversary of first vesting date	Up to 80% of the Share Options granted
Fourth anniversary of first vesting date	Up to all of the Share Options granted

The vesting period of the Share Options commences on the date of the relevant grantee's commencement of employment and the first vesting date falls on the first anniversary of the date of commencement of employment.

(ii) Category B

Vesting Date	Percentage that can be exercised
First vesting date (being second anniversary of employment commencement date)	Up to 50% of the Share Options granted
First anniversary of first vesting date	Up to 75% of the Share Options granted
Second anniversary of first vesting date	Up to all of the Share Options granted

The vesting period of the Share Options commences on the date of the relevant grantee's commencement of employment and the first vesting date falls on the second anniversary of the date of commencement of employment.

(iii) Category C

Vesting Date	Percentage that can be exercised		
First vesting date (being first anniversary of promotion effective date or performance incentive effective date)	Up to 25% of the Share Options granted		
First anniversary of first vesting date	Up to 50% of the Share Options granted		
Second anniversary of first vesting date	Up to 75% of the Share Options granted		
Third anniversary of first vesting date	Up to all of the Share Options granted		

The vesting period of the Share Options commences on promotion effective date or performance incentive effective date and the first vesting date falls on the first anniversary of the date of commencement of the vesting period.

- 2. The period within which the Share Options must be exercised shall not be more than 10 years from the date of grant.
- 3. During the period, no Share Options were exercised or cancelled under the 2012 Share Option Scheme.



Share Award Scheme

The Board approved the adoption of the share award scheme of the Company ("<u>Share Award Scheme</u>") on December 30, 2016 ("<u>Adoption Date</u>"). Summary of principal terms of the Share Award Scheme are set forth below:

Purposes and Objectives

To recognize the contributions by certain persons, including employees of the Group and/or any company in which a group company may have a direct or indirect investment in 20% or more of its voting powers and any company which is a controlling shareholder of the Company including subsidiaries of such controlling shareholder (together, the "<u>Associated Entity</u>") and to provide incentives thereto to retain them for the continual operation and development of the Group, and to attract suitable personnel for further development of the Group.

Administration

The Share Award Scheme shall be subject to the administration of the Board and the trustee in accordance with the rules of the Share Award Scheme ("<u>Scheme Rules</u>") and the trust deed dated December 30, 2016 entered into between the Company and the trustee ("Trust Deed").

Duration

Subject to any early termination determined by the Board, the Share Award Scheme shall be valid and effective for a term commencing on the Adoption Date and ending on the first to happen of the following, namely:

- (a) the 15th anniversary date of the Adoption Date;
- (b) the date when an order for the winding-up of the Company is made or a resolution is passed for the voluntary winding-up of the Company; or
- (c) the date as may be informed by the Company that the Share Award Scheme shall be terminated (the "Trust Period").

As at June 30, 2017, the remaining life of the Share Award Scheme is approximately 14.5 years.

Maximum Limit

The Board shall not make any further award which will result in the aggregate number of shares of the Company ("<u>Shares</u>") awarded by the Board or held by the trustee under the Share Award Scheme to be in excess of 2% of the issued share capital of the Company from time to time. The maximum number of Shares (including both vested and non-vested Shares) which may be awarded to any employee selected by the Board ("<u>Selected Employee</u>") under the Share Award Scheme shall not exceed 1% of the issued share capital of the Company from time to time.



Share Award Scheme (Continued)

Restrictions

No award shall be made by the Board and no instructions to acquire Shares shall be given to the trustee under the Share Award Scheme where dealings in the Shares are prohibited under any code or requirement of the Listing Rules and all applicable laws from time to time.

Operation

Pursuant to the Scheme Rules, the Board may from time to time cause to be paid certain amount to the trust constituted by the Trust Deed (the "Trust") by way of settlement or otherwise contributed by the Company, any subsidiary of the Company or Associated Entity as directed by the Board which shall constitute part of the trust fund, for the purchase or subscription (as the case may be) of the Shares.

In the event that the Shares as awarded by the Board to a Selected Employee ("<u>Awarded Shares</u>") are to be allotted and issued as new Shares under the general mandate or a specific mandate granted or to be granted by the shareholders of the Company from time to time for the purpose of the Trust, the Board shall cause an amount not less than the nominal value of such new Shares to be allotted and issued be transferred from the Company's resources as soon as practicable but in any event not later than five business days prior to the allotment and issuance of such Shares as subscription monies for the new Shares and cause to issue and allot such new Shares to the trustee, which shall be held upon trust for the relevant Selected Employee in accordance with the Scheme Rules and the Trust Deed. Where any grant of Awarded Shares is proposed to be made to a connected person of the Company involving new Shares, the Company will comply with applicable provisions of the Listing Rules as and when appropriate.

The Board may also from time to time instruct the trustee in writing to purchase Shares on the Stock Exchange, in which case, the Board shall specify the maximum amount of funds to be used and the range of prices at which such Shares are to be purchased. The trustee shall apply such amount of residual cash in the trust fund towards the purchase of such maximum board lot of Shares at the prevailing market price according to the Board's instructions. Once purchased, the Shares are to be held by the trustee for the benefit of employees (whether full time or part time), consultant, executive or officer, director (including any executive, non-executive and independent non-executive director) of a Group company or any Associated Entity ("Employee") under the Trust.

Vesting and Lapse

The Board is entitled to impose any conditions (including a period of continued service within the Group after any award of the Awarded Shares) as it deems appropriate in its absolute discretion with respect to the vesting of the Awarded Shares on the Selected Employee. Subject to the terms and conditions of the Share Award Scheme and the fulfillment of all vesting conditions to the vesting of the Awarded Shares on a Selected Employee as specified in the Share Award Scheme and the letter of award, the trustee shall transfer the Awarded Shares to such Selected Employee on the date ("Vesting Date") on which his/her entitlement to the Awarded Shares is vested in such Selected Employee in accordance with the Scheme Rules.



Share Award Scheme (Continued)

Vesting and Lapse (Continued)

Award shall, to the extent not yet vested, automatically lapse forthwith when a Selected Employee is found to be any excluded employee (namely, any employee who is resident in a place where the award of the Awarded Shares and/or the vesting and transfer of the Awarded Shares pursuant to the terms of the Share Award Scheme is not permitted under the laws or regulations of such place, or where in the view of the Board or the trustee (as the case may be), in compliance with applicable laws or regulations in such place, makes it necessary or expedient to exclude such employee) or is deemed to cease to be an Employee prior to or on the Vesting Date.

In the event a Selected Employee (i) has suffered disability as a result of or in connection with performance of his duty during the course of employment with a Group company or Associated Entity at any time prior to the Vesting Date and is unable to perform his duties; or (ii) has died during his employment with a Group company or Associated Entity; or (iii) has retired by agreement with a member of the Group or Associated Entity or resigned at any time prior to or on the Vesting Date, all the relevant Awarded Shares shall, to the extent not yet vested, automatically lapse on the last day of employment unless the Board determines otherwise.

In the event of the death of a Selected Employee, the trustee shall hold the vested Awarded Shares upon trust and to transfer the same to the legal personal representatives of the Selected Employee.

In the event a Selected Employee ceases to be an employee of the Group company or an Associated Entity for cause or commits any serious misconduct, the award, whether vested or unvested, shall automatically be cancelled as of the date of the termination for cause or the commission of the serious misconduct.

If there occurs an event of change in control (as specified in The Codes on Takeovers and Mergers and Share Buy-backs) of the Company, whether by way of offer, merger, scheme of arrangement, compromise or arrangement pursuant to the Bermuda Companies Act or otherwise, and such change in control event becomes or is declared unconditional prior to the Vesting Date, the Board shall determine at its sole discretion whether such Awarded Shares shall vest in the Selected Employee and the time at which such Awarded Shares shall vest.

Voting Rights

The trustee shall not exercise the voting rights in respect of any Shares held by it under the Trust (including but not limited to the Awarded Shares, any bonus Shares and scrip Shares derived therefrom).

The Board is of the view that not exercising the voting rights by the trustee might help avoid potential misperception of the Company's influence over the trustee's decision in casting the votes in respect of the Shares held under the Trust at general meetings of the Company.





Share Award Scheme (Continued)

Termination

The Share Award Scheme shall terminate on the earlier of the expiry of the Trust Period or such date of early termination as determined by the Board provided that such termination shall not affect any subsisting rights of the Selected Employees.

Upon termination, no further awards shall be granted but in all other respects, the Scheme Rules shall remain in full force and effect in respect of awards which have been granted during the term of the Share Award Scheme and which remain unvested or which have vested but not yet been transferred to a Selected Employee immediately prior to the termination of the Share Award Scheme; all Shares (except for any Awarded Shares subject to vesting on the Selected Employees) remaining in the trust fund shall be sold by the trustee within 28 business days (on which the trading of the Shares has not been suspended), or such longer period as the trustee and the Board may otherwise determine, and all the net proceeds of sale and such other funds and properties remaining in the trust fund managed by the trustee (after making appropriate deductions in respect of all disposal costs, liabilities and expenses) shall be remitted to the Company forthwith.

During the six months ended June 30, 2017, no award has been granted or agreed to be granted under the Share Award Scheme, nor has any award been exercised, cancelled or lapsed.

ARRANGEMENT TO ACQUIRE SHARES OR DEBENTURES

Save as disclosed in the section headed "Share Incentive Schemes" above, at no time during the six months ended June 30, 2017 was the Company, any of its holding companies, its subsidiaries or its fellow subsidiaries, a party to any arrangements to enable the directors or chief executive of the Company or their respective associates (as defined under the Listing Rules) to acquire benefits by means of acquisition of shares in, or debentures of, the Company or any other body corporate.



INTERESTS OF SUBSTANTIAL SHAREHOLDERS

As at June 30, 2017, the following parties had interests or short positions in the shares and underlying shares of the Company as recorded in the register required to be kept by the Company pursuant to Section 336 of the SFO:

Long positions in shares and underlying shares of the Company

Name	Capacity in which interests are held	Number of shares/underlying shares held	Long position/ Short position	Approximate percentage of issued share capital ²
Ali CV Investment Holding Limited (" <u>Ali CV</u> ")	Beneficial owner ¹	12,488,058,846	Long position	49.49%
Alibaba Investment Limited (" \underline{AIL} ")	Held by controlled corporation ¹	12,488,058,846	Long position	49.49%
Alibaba Group Holding Limited (" <u>AGHL</u> ")	Held by controlled corporation ¹	12,488,058,846	Long position	49.49%

Notes:

- 1. This represents the interest in 12,488,058,846 shares of the Company held by Ali CV as beneficial owner. As of June 30, 2017, Ali CV was wholly owned by AGHL, through its controlled corporation, AlL. Accordingly, AGHL and AlL were deemed to have the same interest held by Ali CV.
- 2. As of June 30, 2017, the Company had a total of 25,234,561,410 shares in issue.

Save as disclosed above, as at June 30, 2017, there were no other parties who had interests or short positions in the shares or underlying shares of the Company as recorded in the register required to be kept by the Company under section 336 of the SFO.





CORPORATE GOVERNANCE AND OTHER INFORMATION

CORPORATE GOVERNANCE

During the six months ended June 30, 2017, the Company has applied and complied with the applicable code provisions set out in the Corporate Governance Code ("<u>CG Code</u>") contained in Appendix 14 to the Listing Rules except for certain deviations which are summarized below:

Code provision A.2.1 of the CG Code stipulates that the roles of chairman and chief executive should be separate and should not be performed by the same individual. Mr. Yu Yongfu, appointed as the chairman of the Board on November 21, 2016, had also been the chief executive officer of the Company during the period from December 5, 2016 to August 2, 2017, the date on which Mr. Fan Luyuan was appointed as the chief executive officer of the Company in place of Mr. Yu. The Board considered that vesting the roles of both chairman and chief executive officer in the same person would facilitate the development and execution of the Group's business strategies, and enhance its internet and e-commerce capabilities. The Board believed that the balance of power and authority under such arrangement would not be impaired and adequately ensured by the current Board which comprises experienced and high caliber individuals with sufficient number thereof being independent non-executive directors. Following the appointment of Mr. Fan Luyuan as the chief executive officer of the Company, the Company has been fully in compliance with the code provision A.2.1 with effect from August 2, 2017.

Code provision A.6.7 of the CG Code stipulates that independent non-executive directors and other nonexecutive directors should attend general meetings and develop a balanced understanding of the views of shareholders. Mr. Tong Xiaomeng and Ms. Song Lixin, being independent non-executive directors of the Company, and Mr. Li Lian Jie and Mr. Shao Xiaofeng, being non-executive directors of the Company, were not able to attend the 2017 AGM due to their personal engagements during the meeting time.

Code provision C.1.2 of the CG Code stipulates that management should provide all members of the board with monthly updates giving a balanced and understandable assessment of the Company's performance, position and prospects in sufficient detail to enable the board as a whole and each director to discharge their duties under Rule 3.08 and Chapter 13 of the Listing Rules. The Company from time to time, based on business needs and conditions, provides to the Board up-to-date business information and convenes ad hoc meetings for considering material business or management issues, so as to enable the directors and the Board as a whole to discharge their duties.

MODEL CODE FOR SECURITIES TRANSACTIONS BY DIRECTORS

The Company has adopted the Model Code as set out in Appendix 10 to the Listing Rules as its code of conduct regarding securities transactions by the Directors. All directors of the Company have confirmed, following a specific enquiry by the Company, that they have complied with the required standard as set out in the Model Code throughout the six months ended June 30, 2017. The Company has also adopted the Model Code to regulate dealings in the securities of the Company by certain officers and employees of the Company or its subsidiaries who are considered to be likely in possession of unpublished inside information in relation to the Company or its securities.



PURCHASE, SALE OR REDEMPTION OF SHARES

Neither the Company nor any of its subsidiaries had purchased, sold or redeemed any of the Company's shares during the six months ended June 30, 2017.

AUDIT COMMITTEE AND AUDITOR REVIEW

The audit committee of the Company (the "<u>Audit Committee</u>") has reviewed with the management of the Company the accounting principles and practices adopted by the Group and the financial statements for the six months ended June 30, 2017. The figures in respect of the Group's interim condensed consolidated statement of profit or loss, interim condensed consolidated statement of comprehensive income, interim condensed consolidated balance sheet, interim condensed consolidated statement of changes in equity, interim condensed consolidated statement of cash flows and the related notes thereto for the six months ended June 30, 2017 as set out in this report have been reviewed by the Company's auditor, PricewaterhouseCoopers.

CHANGES IN, AND UPDATES TO, PREVIOUSLY DISCLOSED INFORMATION RELATING TO THE DIRECTORS

As required under Rules 13.51B and 13.51(2) of the Listing Rules, certain changes in, and updates to, the information previously disclosed regarding the directors of the Company during their respective term of office are set out below:

- Mr. Zhang Qiang, the then executive director of the Company, has resigned as executive director of the Company and has ceased to be a member of the executive Committee of the Board with effect from June 23, 2017;
- Mr. Fan Luyuan, an executive director of the Company, has been appointed as the chief executive officer of the Company and the chairman of the executive committee of the Board with effect from August 2, 2017; and
- Mr. Yu Yongfu, an executive director of the Company and the chairman of the Board, has ceased to be the chief executive officer of the Company and the chairman of the executive committee of the Board with effect from August 2, 2017.

On behalf of the Board Alibaba Pictures Group Limited Yu Yongfu Chairman

Hong Kong, August 30, 2017



